bioMerieux, Inc.

Cost Per Reportable

Federal Supply Schedule Price List

V797p-6572a

Cumulative Price List #6

Effective:

October 1, 1999 - September 30, 2004

Replaces All previously Published Price List

DEPARTMENT OF VETERANS AFFAIRS
MEDICAL EQUIPMENT DIVISION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST (CATALOG)

Cost Per Test for FSC GROUP 66, PART III, Clinical Analyzers
Class: 6630
Contract Number: V797p-6572a
Contract Period: October 1, 1994 - September 30, 2004

Contract's Name, Address, and Telephone Number:

bioMerieux, Inc.
100 Roldolphe St.
Durham, North Carolina 27712
1/800-682-2666
1/919-620-2000
Customer Service Fax: 1/919-620-2600

CUSTOMER INFORMATION

Size of Business: Large
1 Special Item Numbers (SIN): 605-3a & 605-5a
2 Maximum Order Limitation: NONE
3 Minimum Order Limitation: See minimum monthly billings
4 Geographic Covering: 50 States, D.C. & Puerto Rico & Alaska & Hawaii
5 Point Of Production: Oklahoma City, Oklahoma (Instruments) Durham, North Carolina (Reagents)
6 Basis Discount: Prices shown herein are net (discount deducted).
7 Quantity Discounts
8 Prompt Payment Terms: NET 30 days
9a Government Commercial Credit Card Accepted
9b No additional discount for government commercial credit card use.
10 Foreign Items: None
11a Time of Delivery: 45 Days ARO
11b, 11c, 11d Two day, overnite, expedited and urgent delivery are available for an additional cost to each facility
12 Freight Terms: FOB Destination within consignee's premises, within the 48 contiguous states and orders will be accepted for delivery to Alaska, Hawaii and Puerto Rico for an additional 2% of invoice.
13 Ordering Address: See Contract's Name and Address (Above)
14 Payment Address: Stated on Invoice
15 Warranty Provision: New equipment 1 year from date of installation, remanufactured equipment 90 days from date of installation. Additional parts are covered for 30 days.
16 Export Charges: N/A
17 Not Applicable
18 Terms & Conditions of rental,maintenance, and repair:
19 Terms & Conditions of installation: Organon will install equipment
20 Not Applicable
21 Service & Distribution Points: Durham N.C. and Oklahoma City, Oklahoma
22 List of Participating Dealers: NONE
23 Preventative Maintenance: Annual
24 Year 2000 (Y2K) compliant
25 Not Applicable
26 Duns # 086785110
27 CCR Registration in effect

NOTE: We bill in arrears, reconciliation will be done quarterly, provided the hospitals supply the bMx representative with the actual number of tests run from the LIS system along with inventory on hand.

To: Cost Per Test Customers

RE: Government Cost Per Test Contract Revisions (V797P-6572a, expires 9/30/2004)

All pricing grids include:

- **Technical training provided for 2 persons, additional training provided at cost to facility, see pricing grid.**
- **Airfare, hotel, & meals for technical training, (BME Franchise does not include meals)**
- **Reagents & disposables,**
- **Freight,**
- **Various instrument service options.**

Following are the five types of Government CPT contracts.

1. TRADITIONAL CPT

OTC owns the equipment, includes Premier Service

2. TRADITIONAL CPT & BME FRANCHISE

OTC owns equipment; BME Franchise includes training, airfare & hotel and spare parts inventory.

NOTE: BME has primary responsibility, but OTC will dispatch field engineer if the trained BME is on vacation, sick, or change of personnel. BME Franchise Program includes airfare, training, and Hotel. (Includes 1 trained BME per facility and a maximum of 2 during a five-year contract).

3. CPT OWN INSTRUMENT AND INCLUDES SERVICE

Account owns equipment and Premier Instrument Service Coverage is included in their CPT package.

4. CPT OWN INSTRUMENT & BME FRANCHISE

Account owns instrument and has the BME Franchise Program.

NOTE: BME has primary responsibility, but OTC will dispatch field engineer if the trained BME is on vacation, sick, or change of personnel. BME Franchise Program includes airfare, training, and hotel. (Includes 1 trained BME per facility and a maximum of 2 during a five-year contract).

5. **CPT OWN INSTRUMENT & PURCHASE SERVICE**
Account owns equipment but will purchase a separate Instrument Service Contract.

1999 MDA Product Price List

Product Names	Product #	Pkg Size	Determine. Per Pkg	List Price/Per Pkg (Currency)	Your Pricing Per Pkg (US)	Included In CPRR If That Option Is Chosen
MDA Reagents (To Order Call 800-345-8151)						**Lab's Choice PT/APTT**
MDA Simplastin L (w/ 2.0 ISI/blue dye/calib.)	52555	10x40mL	4000	$997.20	$598.32	Included For PTs
MDA Simplastin Excel S (w/1.2 ISI/blue dye)	59854	5x20mL ea.	1000	$249.30	$149.58	Included For PTs
MDA Platelin L/CaCl2 (w/blue dye/calib.)	52557	5x20mL ea.	2000	$648.00	$388.80	Included For aPTTs
MDA Platelin LS/CaCl2 (w/ blue dye/calib.)	52558	5x20mL ea.	2000	$648.00	$388.80	Included For aPTTs
MDA FibriQuik	52560	10x2.5mL	450	$373.50	$261.45	Not Included
MDA ThromboQuik	52561	10x2.5mL	300	$234.00	$163.80	Not Included
MDA Controls & Reference Plasmas						
MDA Verify 1 (Normal/Abnormal-Double Diluted)	52562	20x1.2mL	400	$76.23	$53.36	Included For PTs/aPTTs
MDA Verify 2 (Abnormal 1 For PT/APTT)	52563	20x1.2mL	400	$82.60	$57.82	Included For PTs/aPTTs
MDA Verify 3 (Abnormal 2 For PT/APTT)	52564	20x1.2mL	400	$82.60	$57.82	Included For PTs/aPTTs
Verify LA Control (Lupus)	59844	10x1.0mL	160	$120.00	$84.00	Not Included
MDA Verify Reference Plasma	52573	20x1.2mL	400	$121.30	$84.91	Not Included
VeriCal Set (MDA/MTX)	52585	3x3x1.2mL	3	$180.00	$126.00	Included For PTs/APTTS
MDA Deficient/Specialty Clottable Plasmas						
Factor II Def. Plasma	52565	10x1.0mL	160	$254.00	$177.80	Not Included
MDA V Factor Def. Plasma	52566	10x1.2mL	200	$231.00	$161.70	Not Included
MDA VII Factor Def. Plasma	52567	10x1.2mL	200	$209.00	$146.30	Not Included
MDA VIII Factor Def. Plasma	52568	10x1.2mL	200	$165.00	$115.50	Not Included
MDA IX Factor Def. Plasma	52569	10x1.2mL	200	$189.00	$132.30	Not Included
MDA X Factor Def. Plasma	52570	10x1.2mL	200	$263.00	$184.10	Not Included
MDA XI Factor Def. Plasma	52571	10x1.2mL	200	$263.00	$184.10	Not Included
MDA XII Factor Def. Plasma	52572	10x1.2mL	200	$328.00	$229.60	Not Included
Viperquik LA Test (Lupus Screening)	59848	10x2.0mL		$130.00	$91.00	Not Included
Viperquik LA Check (Lupus Confirmatory)	59845	10x1.0mL		$130.00	$91.00	Not Included
MDA Chromogenic/Specialty Assays						
MDA ATIII	52574	4x25Tests	100	$320.00	$224.00	Not Included
MDA Plasminogen	52581	4x25Tests	100	$340.00	$238.00	Not Included
MDA Protein C	52583	4x25Tests	100	$365.00	$255.50	Not Included
MDA Alpha 2 Anti-plasmin	52582	3x25Tests	100	$396.00	$277.20	Not Included
MDA Heparin Anti-Xa	52584	4x25Tests	75	$320.00	$224.00	Not Included
MDA D-Dimer	52575	2x50Tests	100	$695.00	$495.00	Not Included
MDA Disposables (To Order Call 800-345-8151)						
MDA Imidazole Buffer Concentrate	59843	24x1.8L	N/A	$686.00	$480.20	Included
MDA Probe Cleaner	52596	6x250mL	N/A	$785.00	$549.50	Included
MDA Probe Cleaner (I)	52597	6x250mL	N/A	$785.00	$549.50	Included
MDA Cuvettes	52579	3x480Tests	1440	$415.80	$166.32	Included

Note: MDA [R], Simplastin [R], Platelin[R], FibriQuik[R], ThromboQuik[R], Verify[R] and VeriCal[R] are all registered trademarks of bioMerieux

1999 MDA Product Price List

Product Names	Product #	Pkg Size	Determine. Per Pkg	List Price/Per Pkg	Your Pricing Per Pkg	Included In CPRR If That Option Is Chosen
				Currency	US	
MDA Accessories (To Order Call 800-345-8151)						**Lab's Choice PT/APTT**
MDA Sample Tube Adapters-Terumo 12x75	59668	10 Each		$56.32	$39.42	Included As Needed
MDA Sample Tube Adapters-Sarstedt 12x75	59669	10 Each		$56.32	$39.42	Included As Needed
MDA Sample Tube Adapters-Freezer 12x75	59670	10 Each		$56.32	$39.42	Included As Needed
MDA BD Pediatric Tube Adaptors 10x64mm	59671	10 Each		$56.32	$39.42	Included As Needed
MDA Sample Tube Adapters-BD/Hemo 13x76	13121	10 Each		$56.32	$39.42	Included As Needed
MDA 1.2mL Pipette Tips	59672	100 Tips		$15.53	$10.87	Not included
MDA 1.2mL Variable Pipette (for Rgt reconst.)	59673	1 Each		$255.74	$179.02	1 Per Instrument Included
MDA Bar Code Labels (Patients/Reagents)	59666	4 Rolls	5330 Labels	$510.00	$357.00	Not included
MDA Printer Paper (Okidata 320)	38034	2500 Shts		$65.00	$45.50	Not included
MDA Printer Ribbon (Okidata 320)	07563	1 Each		$37.28	$26.10	Not included
MDA Imidazole Buffer Container-Empty	59780	4x2L		$37.28	$26.10	Included As Needed
MDA Rinse Water Containers-Empty	59781	2x4L		$21.31	$14.92	Included As Needed
MDA Reagent Vial/Tube Rack	38063	1 Each		$10.00	$7.00	Included As Needed
MDA Microvolume Tubes (For MDA/MTX Users)	59743	100/Bag		$125.00	$87.50	Not Included
MDA Microvolume Tubes (For Comp. Instruments)	59743	100/Bag		$125.00	$87.50	Not Included
MDA 3mL Reagent Vials-Empty	52586	20x3mL		$8.50	$5.95	Not included
MDA 20mL Reagent Vials-Empty	52587	6x20mL		$48.88	$34.22	Not included
MDA 40mL Pour Off Vials	52602	6x40mL		$49.00	$34.22	Not included
MDA Syringe Lubricant	06000	1 Each		$34.50	$24.15	Included As Needed
MDA Syringe Seal (Unimetrix/No O-Ring Required)	12920	10 Each		$15.00	$10.50	Included As Needed
MDA Training Manual	59682	1 Each		$142.00	$99.40	Included As Needed
MDA Spare Parts (To Order Call 800-962-8997)						
MDA Probes (A-B)	12560	2 Each		$370.00	$370.00	Included As Needed
MDA Probes (B-D)	12561	2 Each		$370.00	$370.00	Included As Needed
MDA Syringe (Unimetrics)	12919	1 Each		$94.00	$94.00	Included As Needed
MDA Pump Tubing Assembly (axis arm)	12568	Set of 4		$447.00	$447.00	Included As Needed
MDA Pump Tubing Assembly (reservoir)	12569	Set of 4		$447.00	$447.00	Included As Needed
MDA Lamp Assembly	12574	1 Each		$425.00	$425.00	Included As Needed
MDA UPS 2000va 50/60 Hz w/ Battery (Powervar)	12873	1 Each		$1,749.00	$1,749.00	Included As Needed
MDA Line Conditioner	12774	1 Each		$1,238.00	$1,238.00	Included As Needed
MDA Carrier Rack Label	12563	1 Each		$26.00	$26.00	Included As Needed
MDA Spare Parts (To Order Call 800-962-8997)						
MDA Carrier Rack Label	12564	1 Each		$28.00	$28.00	Included As Needed
MDA Reagent Carriers	12565	Set of 4		$1,228.00	$1,228.00	Included As Needed
MDA Specimen Tube Carrier	12576	1 Each		$45.00	$45.00	Included As Needed
Keyboard Protector	12583	1 Each		$49.00	$49.00	Included As Needed
MDA Operators Manual	12562	1 Each		$142.00	$142.00	Included As Needed
MDA Service Manual	13053	2 Each		$142.00	$142.00	Included As Needed
MDA Vial Opener	12721	1 Each		$94.50	$94.50	Included As Needed

bioMerieux FSS "Lab's Choice C.P.R.R. Program
MDA Coagulation List Of Products Provided Within C.P.R.R.

Product #	Product Names	Pkg Size	Determine. Per Pkg	Included In CPRR If That Option Is Chosen
	MDA Reagents (To Order Call 800-345-8151)			**Lab's Choice PT/APTT**
52555	MDA Simplastin L (w/ 2.0 ISI/blue dye/calib.)	10x40mL	4000	Included For PTs/APTTs
59854	MDA Simplastin Excel S (w/1.2 ISI/blue dye)	5x20mL ea.	1000	Included For PTs/aPTTs
52557	MDA Platelin L/CaCl2 (w/blue dye/calib.)	5x20mL ea.	2000	Included For PTs/aPTTs
52558	MDA Platelin LS/CaCl2 (w/ blue dye/calib.)	5x20mL ea.	2000	Included For PTs/aPTTs
	MDA Controls & Reference Plasmas			
52562	MDA Verify 1 (Normal/Abnormal-Double Diluted)	20x1.2mL	400	Included For PTs/aPTTs/Fibs
52563	MDA Verify 2 (Abnormal 1 For PT/APTT)	20x1.2mL	400	Included For PTs/aPTTs
52564	MDA Verify 3 (Abnormal 2 For PT/APTT)	20x1.2mL	400	Included For PTs/aPTTs
52585	VeriCal Set (MDA/MAX/MTX)	3x3x1.2mL	3	Included For PTs/APTTS
	MDA Disposables (To Order Call 800-345-8151)			
59843	MDA Imidazole Buffer Concentrate	24x1.8L	N/A	Included For PTs/APTTs/Fibs
52597	MDA Probe Cleaner (I)	6x250mL	N/A	Included For PTs/APTTs/Fibs
52579	MDA Cuvettes	3x480Tests	1440	Included For PTs/APTTs/Fibs
	MDA Accessories (To Order Call 800-345-8151)			
59668	MDA Sample Tube Adapters-Terumo 12x75	10 Each		Included As Needed
59669	MDA Sample Tube Adapters-Sarstedt 12x75	10 Each		Included As Needed
59670	MDA Sample Tube Adapters-Freezer 12x75	10 Each		Included As Needed
13121	MDA Sample Tube Adapters-BD/Hemo 13x76	10 Each		Included As Needed
59672	MDA 1.2mL Pipette Tips	100 Tips		Not included
52598	MDA 1.2mL Variable Pipette <500-5000>	1 Each		1 Per Instrument Included
59780	MDA Imidazole Buffer Container-Empty	4x2L		Included As Needed
59781	MDA Rinse Water Containers-Empty	2x4L		Included As Needed
38063	MDA Reagent Vial/Tube Rack	1 Each		Included As Needed
06000	MDA Syringe Lubricant	1 Each		Included As Needed
12920	MDA Syringe Seal (Unimetrix/No O-Ring Required)	10 Each		Included As Needed
	MDA Spare Parts (To Order Call 800-962-8997)			
12560	MDA Probes (A-B)	2 Each		Included As Needed
12561	MDA Probes (B-D)	2 Each		Included As Needed
12919	MDA Syringe (Unimetrics)	1 Each		Included As Needed
12568	MDA Pump Tubing Assembly (axis arm)	Set of 4		Included As Needed
12569	MDA Pump Tubing Assembly (reservoir)	Set of 4		Included As Needed
12574	MDA Lamp Assembly	1 Each		Included As Needed
12873	MDA UPS 2000va 50/60 Hz w/ Battery (Powervar)	1 Each		Included As Needed
12774	MDA Line Conditioner	1 Each		Included As Needed
12563	MDA Carrier Rack Label	1 Each		Included As Needed
	MDA Spare Parts (To Order Call 800-962-8997)			
12564	MDA Carrier Rack Label	1 Each		Included As Needed
12565	MDA Reagent Carriers	Set of 4		Included As Needed
12576	MDA Specimen Tube Carrier	1 Each		Included As Needed
12721	MDA Vial Opener	1 Each		Included As Needed

bioMerieux FSS "Lab's Choice" C.P.R.R. Program

Conventional Coagulation List Of Products Provided Within C.P.R.R.

Product #	Product Names	Included In CPRR If That Option Is Chosen
	APTT REAGENTS	**Your Choice Of APTT Reagent**
59574	PLATELIN L (Small W/CaCl2)	Included For APTTs
59573	PLATELIN L (Large W/ CaCl2)	Included For APTTs
52161	PLATELIN LS (Small)	Included For APTTs
52162	PLATELIN LS (Large)	Included For APTTs
35513	AUTO APTT (Small)	Included For APTTs
35512	AUTO APTT (Large)	Included For APTTs
35514	CaCl2	Included For APTTs
	PT REAGENTS	**Your Choice Of PT Reagent**
59553	SIMPLASTIN L (Large)	Included For PTs
52000	SIMPLASTIN EXCEL (Small)	Included For PTs
52001	SIMPLASTIN EXCEL (Large)	Included For PTs
52182	SIMPLASTIN EXCEL S (Small)	Included For PTs
52183	SIMPLASTIN EXCEL S (Large)	Included For PTs
	PLASMA CONTROLS	
59566	VERIFY 1	Included For PTs/aPTTs
59567	VERIFY 2	Included For PTs/aPTTs
59568	VERIFY 3	Included For PTs/aPTTs
52585	VERICAL SET (MDA/MAX/MTX)	Included For PTs/aPTTs
	MTX Cuvettes & Expendables	
09746	COAG-A-MATE MTX CUVETTE RINGS	Included For Use With MTX PTs/APTTs
09747	COAG-A-MATE MTX CENTERING RINGS	Included For Use With MTX PTs/APTTs
09748	COAG-A-MATE MTX PROBE CLEANER	Included For Use With MTX PTs/APTTs
09750	COAG-A-MATE MTX CLEANING SOLUTION	Included For Use With MTX PTs/APTTs
09751	COAG-A-MATE MTX SAMPLE CUPS	Included For Use With MTX PTs/APTTs
09754	COAG-A-MATE MTX REAGENT VIALS	Included For Use With MTX PTs/APTTs
	MAX Cuvettes & Expendables	
16006	COAG-A-MATE MAX CUVETTE RINGS	Included For Use with MAX PTs/APTTs
16018	COAG-A-MATE MAX PROBE CLEANER	Included For Use with MAX PTs/APTTs
60321	COAG-A-MATE MAX PRE-DILUTION STRIPS	Not Included
16347	COAG-A-MATE MAX KAOLIN SUSPENSION (3.0 g/l)	Not Included
16013	COAG-A-MATE MAX REAGENT CONTAINER	1 Box Per Annum Included
60252	COAG-A-MATE MAX REAGENT CONTAINER	Not Included
16317	COAG-A-MATE MAX SYRINGE TIPS	Not Included
16358	COAG-A-MATE MAX SYRINGE O - RING	Not Included
	RA4 Cuvettes & Expendables	
35014	COAG-A-MATE RA4 TEST TRAYS	Included For Use With RA4 PTs/APTTs
07014	RA4 TUBING	Included For Use With RA4 PTs/APTTs
59478	RA4 PRINTER PAPER	Included For Use With RA4 PTs/APTTs
	XM Cuvettes & Expendables	
52187	COAG-A-MATE XM CUVETTES	Included For Use With XM PTs/APTTs
05302	XM REAGENT CUPS	Included For Use With XM PTs/APTTs
59734	XM PRINTER PAPER	Included For Use With XM PTs/APTTs
	MTX/RA4/XM Expendables	
35387	3-HOLE RUBBER STOPPERS	Included For Use With MTX/RA4/XM
59523	STIR BARS - LARGE	Included For Use With MTX/RA4/XM
35350	TUBING LUBRICANT	Included For Use With MTX/RA4/XM

FSS CPRR/CPT
bioMerieux Coagulation Products

2000 Coagulation Price List
Reagents

Product #	Product Names	Pkg Size	List Price/Per Pkg (Currency)	Your Price/Per Pkg (US)	Included In CPRR If That Option Is Chosen
	APTT REAGENTS				**Your Choice Of APTT Reagent**
59574	PLATELIN L (Small W/CaCl2)	5 Vials, 3 mL each	$28.55	$16.64	Included For APTTs
59573	PLATELIN L (Large W/ CaCl2)	5 Vials, 10 mL each	$76.45	$35.69	Included For APTTs
52161	PLATELIN LS (Small)	10 Vials, 3 mL each	$49.50	$28.35	Included For APTTs
52162	PLATELIN LS (Large)	10 Vials, 10 mL each	$127.00	$72.45	Included For APTTs
35513	AUTO APTT (Small)	10 Vials, 3 mL each	$46.25	$26.60	Included For APTTs
35512	AUTO APTT (Large)	10 Vials, 10 mL each	$71.05	$33.48	Included For APTTs
35514	CaCl2	11 Vials, 10 mL each	$26.00	$13.32	Included For APTTs
	PT REAGENTS				**Your Choice Of PT Reagent**
59553	SIMPLASTIN L (Large)	10 Vials, 20 mL each	$151.20	$67.59	Included For PTs
52000	SIMPLASTIN EXCEL (Small)	10 Vials, 6 mL each	$53.90	$25.11	Included For PTs
52001	SIMPLASTIN EXCEL (Large)	5 Vials, 20 mL each	$65.90	$31.10	Included For PTs
52182	SIMPLASTIN EXCEL S (Small)	10 Vials, 6 mL each	$53.90	$30.87	Included For PTs
52183	SIMPLASTIN EXCEL S (Large)	5 Vials, 20 mL each	$65.90	$33.89	Included For PTs
	PLASMA CONTROLS				
59566	VERIFY 1	10 Vials x 1 mL	$33.60	$16.47	Included For PTs/aPTTs
59567	VERIFY 2	10 Vials x 1 mL	$37.95	$18.59	Included For PTs/aPTTs
59568	VERIFY 3	10 Vials x 2 mL	$37.95	$18.59	Included For PTs/aPTTs
34124	VERIFY H	10 Vials x .5 mL	$30.00	$17.19	Not Included
35506	VERIFY LOW FIBRINOGEN Control	10 Vials x 1 mL	$35.80	$20.52	Not Included
	FIBRINOGEN				**Your Choice Of Kit or Components**
35529	FIBRIQUIK KIT	50 Tests	$77.90	$44.10	Not Included
35530	FIBRIQUIK CALIBRATION REFERENCE	10 Vials x 1 mL	$69.85	$40.01	Not Included
35531	FIBRIQUIK THROMBIN REAGENT	10 Vials x 3 mL	$161.15	$75.11	Not Included
35532	FIBRIQUIK OWREN'S BUFFER	4 Vials x 25 mL	$32.50	$18.63	Not Included
	THROMBIN REAGENT				
35515	THROMBOQUIK	10 Vials x 3 mL	$66.60	$41.49	Not Included
	FACTOR ASSAYS				
38919	FACTOR V DEFICIENT PLASMA	10 Vials x 1 mL	$159.60	$98.24	Not Included
38912	FACTOR VII DEFICIENT PLASMA	10 Vials x 1 mL	$183.75	$113.13	Not Included
38920	FACTOR VIII DEFICIENT PLASMA	10 Vials x 1 mL	$120.75	$74.34	Not Included
38921	FACTOR IX DEFICIENT PLASMA	10 Vials x 1 mL	$126.00	$77.58	Not Included
38915	FACTOR X DEFICIENT PLASMA	10 Vials x 1 mL	$183.75	$113.13	Not Included
38916	FACTOR XI DEFICIENT PLASMA	10 Vials x 1 mL	$170.10	$104.72	Not Included
38917	FACTOR XII DEFICIENT PLASMA	10 Vials x 1 mL	$267.75	$164.84	Not Included
	CHROMOGENICS				**Available For Use On MTX**
38927	CHROMOSTRATE AT III	100-400 Tests	$404.25	$256.10	Not Included
38926	CHROMOSTRATE PLASMINOGEN	40-160 Tests	$184.80	$148.00	Not Included
72224	CHROMOSTRATE HEPARIN ANTI-Xa	40-160 Tests	$208.80	$194.00	Not Included
38925	CHROMOSTRATE ALPHA 2	40-160 Tests	$184.80	$163.00	Not Included
	REFERENCE PLASMAS				
52573	MDA VERIFY REFERENCE PLASMA	20 Vials x 1.2 mL	$121.30	$90.98	Not Included
	FIBRINOLYSIS ASSAYS				
72802	FIBRINOSTICON D DIMER	60 Tests	$137.50	$102.00	Not Included
80443	FIBRINOSTICON D DIMER BULK LATEX	3 Vials x 1.3 mL (180 T)	$342.00	$225.00	Not Included
72851	FIBRINOSTICON D DIMER SLIDES	1 bag of 25 slides	$15.00	$7.20	Not Included

2000 Coagulation Price List

Reagents

Product #	Product Names	Pkg Size	List Price/Per Pkg (Currency)	Your Price/Per Pkg (US)	Included In CPRR If That Option Is Chosen
	SURE-SEP				
33710	SURE-SEP II	1000/pkg	$208.95	$135.77	Not Included
33711	SURE-SEP II JR	1000/pkg	$201.60	$131.01	Not Included
	SIMPLATE BLEEDING TIMES				
59270	SIMPLATE RETRACTABLE	20 /pkg	$68.78	$44.87	Not Included
59271	SIMPLATE RETRACTABLE II	20 /pkg	$76.60	$49.95	Not Included
59272	SIMPLATE PEDIATRIC RETRACTABLE	20 /pkg	$80.25	$52.34	Not Included
	MTX Cuvettes & Expendables				
09746	COAG-A-MATE MTX CUVETTE RINGS	6 x 10 x 32 tests	$246.50	$175.75	Included For Use With MTX PTs/APTTs
09747	COAG-A-MATE MTX CENTERING RINGS	1 x 50	$43.00	$31.00	Included For Use With MTX PTs/APTTs
09748	COAG-A-MATE MTX PROBE CLEANER	5 x 15 mL	$82.75	$65.00	Included For Use With MTX PTs/APTTs
10165	COAG-A-MATE MTX CLEANING SOLUTION	5 x 20 mL	$85.00	$85.00	Included For Use With MTX PTs/APTTs
09751	COAG-A-MATE MTX SAMPLE CUPS	1 x 500	$246.50	$175.75	Included For Use With MTX PTs/APTTs
09754	COAG-A-MATE MTX REAGENT VIALS	5 X 5 mL	$10.00	$8.00	Included For Use With MTX PTs/APTTs
	MAX Cuvettes & Expendables				
16006	COAG-A-MATE MAX CUVETTE RINGS	580 x 4-well cuvettes	$595.00	$232.00	Included For Use with MAX PTs/APTTs
16018	COAG-A-MATE MAX PROBE CLEANER	500 mL	$30.00	$20.00	Included For Use with MAX PTs/APTTs
60321	COAG-A-MATE MAX PRE-DILUTION STRIPS	100 x 8-well strips	$40.00	$24.00	Not Included
16347	COAG-A-MATE MAX KAOLIN SUSPENSION (	100 mL	$20.00	$12.00	Not Included
16013	COAG-A-MATE MAX REAGENT CONTAINER	100 x 20 mL containers	$55.00	$32.00	1 Box Per Annum Included
60252	COAG-A-MATE MAX REAGENT CONTAINER	100 x 7 ml containers	$55.00	$32.00	Not Included
16317	COAG-A-MATE MAX SYRINGE TIPS	2 tips	$120.00	$68.00	Not Included
16358	COAG-A-MATE MAX SYRINGE O - RING	5 o-rings	$24.00	$12.00	Not Included
	RA4 Cuvettes & Expendables		$10.00	$8.00	
35014	COAG-A-MATE RA4 TEST TRAYS	100 x 12 Tests	$75.97	$53.20	Included For Use With RA4 PTs/APTTs
07014	RA4 TUBING	5 each	$81.90	$62.24	Included For Use With RA4 PTs/APTTs
59478	RA4 PRINTER PAPER	5 rolls	$36.75	$27.00	Included For Use With RA4 PTs/APTTs
	XM Cuvettes & Expendables				
52187	COAG-A-MATE XM CUVETTES	1000 Tests	$93.45	$65.00	Included For Use With XM PTs/APTTs
05302	XM REAGENT CUPS	12 vials	$35.10	$23.66	Included For Use With XM PTs/APTTs
59734	XM PRINTER PAPER	5 rolls	$50.75	$38.60	Included For Use With XM PTs/APTTs
	MTX/RA4/XM Expendables				
35387	3-HOLE RUBBER STOPPERS	10 each	$48.25	$35.10	Included For Use With MTX/RA4/XM
59523	STIR BARS - LARGE	10 each	$31.25	$23.74	Included For Use With MTX/RA4/XM
35350	TUBING LUBRICANT	1 tube	$15.25	$11.40	Included For Use With MTX/RA4

bioMerieux Coagulation

FSS "Lab's Choice" Cost Per Reportable Result Price Grid (5 Yr CPRR Agreement)

Monthly PT/aPTT Reportable Results	300	500	750	1,000	1,250	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	5,500	6,000	6,500	7,000	7,500	8,000	8,500	9,000	9,500	10,000
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
FSS C.P.R.R. Base Price	$1.95	$1.42	$1.34	$0.90	$0.90	$0.82	$0.78	$0.70	$0.56	$0.56	$0.56	$0.56	$0.56	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.52	$0.50
CPRR Add-on Per Instrument — **Laboratory's Choice Of Instrumentation Can Be Added To The CPRR Price. (Add-On Applicable Yrs 1-5, Organon Teknika retains ownership)**																							
Per MDA II @ $72,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.60	$0.50	$0.43	$0.38	$0.33	$0.30	$0.27	$0.25	$0.23	$0.21	$0.20	$0.19	$0.18	$0.17	$0.16	$0.15
Per MTX II @ $32,000	$2.26	$1.35	$0.90	$0.68	$0.54	$0.45	$0.34	$0.27	$0.23	$0.19	$0.17	$0.15	$0.14	$0.12	$0.11	$0.10	$0.10	$0.09	$0.08	$0.08	$0.08	$0.07	$0.07
Per MTX II Upgrade From MTX @ $6,000	$0.45	$0.27	$0.18	$0.13	$0.11	$0.09	$0.07	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01
Per MAX @ $40,000	$2.82	$1.69	$1.13	$0.85	$0.68	$0.56	$0.42	$0.34	$0.28	$0.24	$0.21	$0.19	$0.17	$0.15	$0.14	$0.13	$0.12	$0.11	$0.11	$0.10	$0.09	$0.09	$0.08
Per RA4 @ $9,500	$0.70	$0.42	$0.28	$0.21	$0.17	$0.14	$0.11	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02
Per XM with printer @ $3,875	$0.29	$0.17	$0.11	$0.09	$0.07	$0.06	$0.04	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01
If Desired, Additional Trainees Above And Beyond The OT Standard Training Program (1 per instrument) Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)																							
Per Ea Additional Trainee @ $1,800	$0.10	$0.06	$0.04	$0.03	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
CPRR Add-on Per Instrument — **If Desired, Extended Sevice Beyond Warranty Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)**																							
Premier Svc Per MDA @ $9,315	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.27	$0.22	$0.19	$0.17	$0.15	$0.13	$0.12	$0.11	$0.10	$0.10	$0.09	$0.08	$0.08	$0.07	$0.07	$0.07
Standard Svc Per MDA @ $7,623	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.22	$0.18	$0.16	$0.14	$0.12	$0.11	$0.10	$0.09	$0.08	$0.08	$0.07	$0.07	$0.06	$0.06	$0.06	$0.05
BME Franchise Svc Per MDA @ $5,265	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.15	$0.13	$0.11	$0.09	$0.08	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04
Premier Svc Per MTX/MAX @ $4,941	$1.18	$0.71	$0.47	$0.35	$0.28	$0.24	$0.18	$0.14	$0.12	$0.10	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.04
Standard Svc Per MTX/MAX @ $4,050	$0.97	$0.58	$0.39	$0.29	$0.23	$0.19	$0.15	$0.12	$0.10	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03
BME Franchise Svc Per MTX @ $2,880	$0.69	$0.41	$0.28	$0.21	$0.17	$0.14	$0.10	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02
Standard Svc Per RA4 @ $2,720	$0.65	$0.39	$0.26	$0.20	$0.16	$0.13	$0.10	$0.08	$0.07	$0.06	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02
Depot Repair (w/Loaner XM @ $990)	$0.24	$0.14	$0.09	$0.07	$0.06	$0.05	$0.04	$0.03	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01

bioMerieux Coagulation

FSS "Lab's Choice" Cost Per Reportable Result Price Grid (4 Yr CPRR Agreement)

Monthly PT/aPTT Reportable Results	300	500	750	1,000	1,250	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	5,500	6,000	6,500	7,000	7,500	8,000	8,500	9,000	9,500	10,000
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
FSS C.P.R.R. Base Price	$1.95	$1.42	$1.34	$0.90	$0.90	$0.82	$0.78	$0.70	$0.56	$0.56	$0.56	$0.56	$0.56	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.52	$0.50
CPRR Add-on Per Instrument	**Laboratory's Choice Of Instrumentation Can Be Added To The CPRR Price. (Add-On Applicable Yrs 1-5, Organon Teknika retains ownership)**																						
Per MDA II @ $72,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.70	$0.58	$0.50	$0.43	$0.39	$0.35	$0.32	$0.29	$0.27	$0.25	$0.23	$0.22	$0.20	$0.19	$0.18	$0.17
Per MTX II @ $32,000	$2.64	$1.58	$1.05	$0.79	$0.63	$0.53	$0.40	$0.32	$0.26	$0.23	$0.20	$0.18	$0.16	$0.14	$0.13	$0.12	$0.11	$0.11	$0.10	$0.09	$0.09	$0.08	$0.08
Per MTX II Upgrade From MTX @ $6,000	$0.50	$0.30	$0.20	$0.15	$0.12	$0.10	$0.08	$0.06	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
Per MAX @ $40,000	$3.29	$1.98	$1.32	$0.99	$0.79	$0.66	$0.49	$0.40	$0.33	$0.28	$0.25	$0.22	$0.20	$0.18	$0.16	$0.15	$0.14	$0.13	$0.12	$0.12	$0.11	$0.10	$0.10
Per RA4 @ $9,500	$0.80	$0.48	$0.32	$0.24	$0.19	$0.16	$0.12	$0.10	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02
Per XM with printer @ $3,875	$0.32	$0.19	$0.13	$0.10	$0.08	$0.06	$0.05	$0.04	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01
If Desired, Additional Trainees Above And Beyond The OT Standard Training Program (1 per instrument) Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)																							
Per Ea Additional Trainee @ $1,800	$0.13	$0.08	$0.05	$0.04	$0.03	$0.03	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.00	$0.00	$0.00	$0.00	$0.00
CPRR Add-on Per Instrument	**If Desired, Extended Sevice Beyond Warranty Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)**																						
Premier Svc Per MDA @ $9,315	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.24	$0.20	$0.17	$0.15	$0.14	$0.12	$0.11	$0.10	$0.09	$0.09	$0.08	$0.08	$0.07	$0.07	$0.06	$0.06
Standard Svc Per MDA @ $7,623	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.20	$0.17	$0.14	$0.13	$0.11	$0.10	$0.09	$0.08	$0.08	$0.07	$0.07	$0.06	$0.06	$0.06	$0.05	$0.05
BME Franchise Svc Per MDA @ $5,265	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.14	$0.12	$0.10	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03
Premier Svc Per MTX/MAX @ $4,941	$1.08	$0.65	$0.43	$0.32	$0.26	$0.22	$0.16	$0.13	$0.11	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03
Standard Svc Per MTXMAX @ $4,050	$0.89	$0.53	$0.35	$0.27	$0.21	$0.18	$0.13	$0.11	$0.09	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03
BME Franchise Svc Per MTX @ $2,880	$0.63	$0.38	$0.25	$0.19	$0.15	$0.13	$0.09	$0.08	$0.06	$0.05	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02
Standard Svc Per RA4 @ $2,720	$0.60	$0.36	$0.24	$0.18	$0.14	$0.12	$0.09	$0.07	$0.06	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
Depot Repair (w/Loaner XM @ $990)	$0.22	$0.13	$0.09	$0.07	$0.05	$0.04	$0.03	$0.03	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01

bioMerieux Coagulation

FSS "Lab's Choice" Cost Per Reportable Result Price Grid (3 Yr CPRR Agreement)

Monthly PT/aPTT Reportable Results	300	500	750	1,000	1,250	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	5,500	6,000	6,500	7,000	7,500	8,000	8,500	9,000	9,500	10,000
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
FSS C.P.R.R. Base Price	$1.95	$1.42	$1.34	$0.90	$0.90	$0.82	$0.78	$0.70	$0.56	$0.56	$0.56	$0.56	$0.56	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.52	$0.50
CPRR Add-on Per Instrument	**Laboratory's Choice Of Instrumentation Can Be Added To The CPRR Price. (Add-On Applicable Yrs 1-5, Organon Teknika retains ownership)**																						
Per MDA II @ $72,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.83	$0.69	$0.59	$0.52	$0.46	$0.42	$0.38	$0.35	$0.32	$0.30	$0.28	$0.26	$0.24	$0.23	$0.22	$0.21
Per MTX II @ $32,000	$3.14	$1.88	$1.25	$0.94	$0.75	$0.63	$0.47	$0.38	$0.31	$0.27	$0.24	$0.21	$0.19	$0.17	$0.16	$0.14	$0.13	$0.13	$0.12	$0.11	$0.10	$0.10	$0.09
Per MTX II Upgrade From MTX @ $6,000	$0.60	$0.36	$0.24	$0.18	$0.14	$0.12	$0.09	$0.07	$0.06	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
Per MAX @ $40,000	$3.92	$2.35	$1.57	$1.18	$0.94	$0.78	$0.59	$0.47	$0.39	$0.34	$0.29	$0.26	$0.24	$0.21	$0.20	$0.18	$0.17	$0.16	$0.15	$0.14	$0.13	$0.12	$0.12
Per RA4 @ $9,500	$0.94	$0.57	$0.38	$0.28	$0.23	$0.19	$0.14	$0.11	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03
Per XM with printer @ $3,875	$0.39	$0.23	$0.15	$0.12	$0.09	$0.08	$0.06	$0.05	$0.04	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01
If Desired, Additional Trainees Above And Beyond The OT Standard Training Program (1 per instrument) Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)																							
Per Ea Additional Trainee @ $1,800	$0.17	$0.10	$0.07	$0.05	$0.04	$0.03	$0.03	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01
CPRR Add-on Per Instrument	**If Desired, Extended Sevice Beyond Warranty Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)**																						
Premier Svc Per MDA @ $9,315	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.21	$0.18	$0.15	$0.13	$0.12	$0.11	$0.10	$0.09	$0.08	$0.08	$0.07	$0.07	$0.06	$0.06	$0.06	$0.05
Standard Svc Per MDA @ $7,623	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.17	$0.14	$0.12	$0.11	$0.10	$0.09	$0.08	$0.07	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.05	$0.04
BME Franchise Svc Per MDA @ $5,265	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.12	$0.10	$0.09	$0.07	$0.07	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03
Premier Svc Per MTX/MAX @ $4,941	$0.94	$0.56	$0.38	$0.28	$0.23	$0.19	$0.14	$0.11	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03
Standard Svc Per MTX /MAX@ $4,050	$0.77	$0.46	$0.31	$0.23	$0.18	$0.15	$0.12	$0.09	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02
BME Franchise Svc Per MTX @ $2,880	$0.55	$0.33	$0.22	$0.16	$0.13	$0.11	$0.08	$0.07	$0.05	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
Standard Svc Per RA4 @ $2,720	$0.52	$0.31	$0.21	$0.15	$0.12	$0.10	$0.08	$0.06	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
Depot Repair (w/Loaner XM @ $990)	$0.19	$0.11	$0.08	$0.06	$0.05	$0.04	$0.03	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01

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FSS "Lab's Choice" Cost Per Reportable Result Price Grid (2 Yr CPRR Agreement)

Monthly PT/aPTT Reportable Results	300	500	750	1,000	1,250	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	5,500	6,000	6,500	7,000	7,500	8,000	8,500	9,000	9,500	10,000
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
FSS C.P.R.R. Base Price	$1.95	$1.42	$1.34	$0.90	$0.90	$0.82	$0.78	$0.70	$0.56	$0.56	$0.56	$0.56	$0.56	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.52	$0.50
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
CPRR Add-on Per Instrument — **Laboratory's Choice Of Instrumentation Can Be Added To The CPRR Price. (Add-On Applicable Yrs 1-5. Organon Teknika retains ownership)**																							
Per MDA II @ $72,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$1.17	$0.97	$0.83	$0.73	$0.65	$0.58	$0.53	$0.49	$0.45	$0.42	$0.39	$0.36	$0.34	$0.32	$0.31	$0.29
Per MTX II @ $32,000	$4.35	$2.61	$1.74	$1.30	$1.04	$0.87	$0.65	$0.52	$0.43	$0.37	$0.33	$0.29	$0.26	$0.24	$0.22	$0.20	$0.19	$0.17	$0.16	$0.15	$0.14	$0.14	$0.13
Per MTX II Upgrade From MTX @ $6,000	$0.82	$0.49	$0.33	$0.25	$0.20	$0.16	$0.12	$0.10	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02
Per MAX @ $40,000	$5.43	$3.26	$2.17	$1.63	$1.30	$1.09	$0.82	$0.65	$0.54	$0.47	$0.41	$0.36	$0.33	$0.30	$0.27	$0.25	$0.23	$0.22	$0.20	$0.19	$0.18	$0.17	$0.16
Per RA4 @ $9,500	$1.29	$0.78	$0.52	$0.39	$0.31	$0.26	$0.19	$0.16	$0.13	$0.11	$0.10	$0.09	$0.08	$0.07	$0.06	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04
Per XM with printer @ $3,875	$0.53	$0.32	$0.21	$0.16	$0.13	$0.11	$0.08	$0.06	$0.05	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
If Desired, Additional Trainees Above And Beyond The OT Standard Training Program (1 per instrument) Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)																							
Per Ea Additional Trainee @ $1,800	$0.25	$0.15	$0.10	$0.08	$0.06	$0.05	$0.04	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01
CPRR Add-on Per Instrument — **If Desired, Extended Sevice Beyond Warranty Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)**																							
Premier Svc Per MDA @ $9,315	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.16	$0.13	$0.11	$0.10	$0.09	$0.08	$0.07	$0.06	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04
Standard Svc Per MDA @ $7,623	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.13	$0.11	$0.09	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03
BME Franchise Svc Per MDA @ $5,265	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$0.09	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02
Premier Svc Per MTXMAX @ $4,941	$0.69	$0.41	$0.27	$0.21	$0.16	$0.14	$0.10	$0.08	$0.07	$0.06	$0.05	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02
Standard Svc Per MTX/MAX @ $4,050	$0.56	$0.34	$0.23	$0.17	$0.14	$0.11	$0.08	$0.07	$0.06	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
BME Franchise Svc Per MTX @ $2,880	$0.40	$0.24	$0.16	$0.12	$0.10	$0.08	$0.06	$0.05	$0.04	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01
Standard Svc Per RA4 @ $2,720	$0.38	$0.23	$0.15	$0.11	$0.09	$0.08	$0.06	$0.05	$0.04	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01
Depot Repair (w/Loaner XM @ $990)	$0.14	$0.08	$0.06	$0.04	$0.03	$0.03	$0.02	$0.02	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.01	$0.00	$0.00	$0.00	$0.00

bioMerieux Coagulation

FSS "Lab's Choice" Cost Per Reportable Result Price Grid (1 Yr CPRR Agreement)

Monthly PT/aPTT Reportable Results	300	500	750	1,000	1,250	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	5,500	6,000	6,500	7,000	7,500	8,000	8,500	9,000	9,500	10,000
FSS PT/APTT Cost Per Reportable Result Base Price (Reagents/Disposables/Accessories)																							
FSS C.P.R.R. Base Price	$1.95	$1.42	$1.34	$0.90	$0.90	$0.82	$0.78	$0.70	$0.56	$0.56	$0.56	$0.56	$0.56	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.50	$0.52	$0.50
CPRR Add-on Per Instrument — **Laboratory's Choice Of Instrumentation Can Be Added To The CPRR Price. (Add-On Applicable Yrs 1-5, Organon Teknika retains ownership)**																							
Per MDA II @ $72,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$2.13	$1.77	$1.52	$1.33	$1.18	$1.06	$0.97	$0.89	$0.82	$0.76	$0.71	$0.67	$0.63	$0.59	$0.56	$0.53
Per MTX II @ $32,000	$7.91	$4.75	$3.16	$2.37	$1.90	$1.58	$1.19	$0.95	$0.79	$0.68	$0.59	$0.53	$0.47	$0.43	$0.40	$0.37	$0.34	$0.32	$0.30	$0.28	$0.26	$0.25	$0.24
Per MTX II Upgrade From MTX @ $6,000	$1.49	$0.89	$0.59	$0.45	$0.36	$0.30	$0.22	$0.18	$0.15	$0.13	$0.11	$0.10	$0.09	$0.08	$0.07	$0.07	$0.06	$0.06	$0.06	$0.05	$0.05	$0.05	$0.04
Per MAX @ $40,000	$9.89	$5.93	$3.96	$2.97	$2.37	$1.98	$1.48	$1.19	$0.99	$0.85	$0.74	$0.66	$0.59	$0.54	$0.49	$0.46	$0.42	$0.40	$0.37	$0.35	$0.33	$0.31	$0.30
Per RA4 @ $9,500	$2.35	$1.41	$0.94	$0.71	$0.56	$0.47	$0.35	$0.28	$0.24	$0.20	$0.18	$0.16	$0.14	$0.13	$0.12	$0.11	$0.10	$0.09	$0.09	$0.08	$0.08	$0.07	$0.07
Per XM with printer @ $3,875	$0.96	$0.58	$0.38	$0.29	$0.23	$0.19	$0.14	$0.12	$0.10	$0.08	$0.07	$0.06	$0.06	$0.05	$0.05	$0.04	$0.04	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03
If Desired, Additional Trainees Above And Beyond The OT Standard Training Program (1 per instrument) Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)																							
Per Ea Additional Trainee @ $1,800	$0.50	$0.30	$0.20	$0.15	$0.12	$0.10	$0.08	$0.06	$0.05	$0.04	$0.04	$0.03	$0.03	$0.03	$0.03	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02	$0.02
CPRR Add-on Per Instrument — **If Desired, Extended Sevice Beyond Warranty Can Be Added To The CPRR Price. (Add-On Is Applicable In Years 1-5)**																							
Premier Svc Per MDA @ $9,315	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Standard Svc Per MDA @ $7,623	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BME Franchise Svc Per MDA @ $5,265	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Premier Svc Per MTXMAX @ $4,941	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Standard Svc Per MTX/MAX @ $4,050	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BME Franchise Svc Per MTX @ $2,880	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Standard Svc Per RA4 @ $2,720	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Depot Repair (w/Loaner XM @ $990)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

CONSUMABLE SUPPLIES IDENTIFICATION SHEET

SIN#: **605-5a**

VENDOR: **bioMerieux, Inc.**

ANALYZER: **AUTOMATED BLOOD CULTURE**

BRAND NAME: **BACT/ALERT**

MODEL NUMBER: **00238/06545/00242/10147/10159/10161**
(Classic and 3D Systems)

CONSUMABLE NAME	FREQUENCY OF USE	NUMBER OF ASSAYS
AEROBIC BOTTLES		100
ANAEROBIC BOTTLES		100
STARTER KIT		NA

1 BacT/Alert Unit
1 BacT/VIEW Upgrade (12826)
1 Okidata 320 Printer (#07338)
1 Uninterruptible Power Source (#36922A01)
1 Bar Code Reader (#08195)
2 Operator Manuals
1 BacT/Alert Software
1 BacT/Alert Reflectance Std. Kit (#06543)
1 Cell Plug and Bottle Brush Kit (#06548)
1 Pkg. Generic Bar Code Labels (#59662)
1 Customer Training Expenses at OTC
1 Bottle Carrying Rack (#06962)
1 Box Printer Paper (#38034)
1 Thermometer (#07564)
1 Printer Stand (#08269)
1 Computer Keyboard Stand (#08270)
Iomega ZIP Disks 4/bx (13051)

Microbiology Expendables

(not included on CPT)

(Classic and 3D Systems)

Product Number	Product	Price
04700	Maynard Data Cassette	169.00
05183	Printer Ribbon Okidata 193	20.00
06543	BTA Calibration kit	250.00
06548	Cell Plugs & brush	59.00
06963	BTA carrying rack	136.00
07561	Maynard tape cleaning kit	65.00
07563	Ribbon, Okidata 320/193	15.00
07564	Incubator thermometer	65.00
08980	Tape cleaning kit	65.00
08981	Intel blank tape cassette	185.00
38034	Printer paper	56.00
79000	BTA transport box	125.00
79001	BTA transport box	150.00
59649	BTA bottle bands	115.00
10361	BTA Plastic Adaptors 120	96.00
10362	BTA Plastic Inserts 60	48.00
59662	BTA Generic labels	115.00
59688	Maynard Data Cassette 150	170.00

CPT NEW INSTRUMENT with SERVICE

(Classic and 3D Systems)

12-May-99

UNIT	Annual Capacity	Target utilization	Annual Bottle Volume	ONE YEAR CONTRACT TOTAL COST PER BOTTLE	TWO YEAR CONTRACT TOTAL COST PER BOTTLE	THREE YEAR CONTRACT TOTAL COST PER BOTTLE	FOUR YEAR CONTRACT TOTAL COST PER BOTTLE	FIVE YEAR CONTRACT TOTAL COST PER BOTTLE	ONE YEAR CONTRACT MINIMUM MONTHLY BILLING	TWO YEAR CONTRACT MINIMUM MONTHLY BILLING	THREE YEAR CONTRACT MINIMUM MONTHLY BILLING	FOUR YEAR CONTRACT MINIMUM MONTHLY BILLING	FIVE YEAR CONTRACT MINIMUM MONTHLY BILLING
120	8,760	27%	2,400	$16.00	$10.90	$9.40	$8.70	$8.30	$3,200.00	$2,180.00	$1,880.00	$1,740.00	$1,660.00
120	8,760	41%	3,600	$11.25	$8.30	$7.30	$6.80	$6.60	$3,375.00	$2,490.00	$2,190.00	$2,040.00	$1,980.00
120	8,760	55%	4,800	$8.85	$6.50	$6.20	$5.80	$5.60	$3,540.00	$2,600.00	$2,480.00	$2,320.00	$2,240.00
120	8,760	68%	6,000	$7.45	$4.80	$3.95	$3.50	$3.25	$3,725.00	$2,400.00	$1,975.00	$1,750.00	$1,625.00
120	8,760	82%	7,200	$6.50	$4.30	$3.60	$3.20	$3.00	$3,900.00	$2,580.00	$2,160.00	$1,920.00	$1,800.00
240	17,520	48%	8,400	$6.60	$4.30	$3.55	$3.15	$2.95	$4,620.00	$3,010.00	$2,485.00	$2,205.00	$2,065.00
240	17,520	55%	9,600	$6.00	$4.00	$3.30	$3.00	$2.80	$4,800.00	$3,200.00	$2,640.00	$2,400.00	$2,240.00
240	17,520	62%	10,800	$5.50	$3.75	$3.15	$2.85	$2.65	$4,950.00	$3,375.00	$2,835.00	$2,565.00	$2,385.00
240	17,520	68%	12,000	$5.15	$3.55	$3.00	$2.75	$2.60	$5,150.00	$3,550.00	$3,000.00	$2,750.00	$2,600.00
240	17,520	75%	13,200	$4.85	$3.40	$2.90	$2.65	$2.50	$5,335.00	$3,740.00	$3,190.00	$2,915.00	$2,750.00
360	26,280	55%	14,400	$5.60	$3.95	$3.30	$3.00	$2.80	$6,720.00	$4,740.00	$3,960.00	$3,600.00	$3,360.00
360	26,280	59%	15,600	$5.30	$3.75	$3.20	$2.90	$2.75	$6,890.00	$4,875.00	$4,160.00	$3,770.00	$3,575.00
360	26,280	64%	16,800	$5.05	$3.65	$3.10	$2.85	$2.65	$7,070.00	$5,110.00	$4,340.00	$3,990.00	$3,710.00
360	26,280	68%	18,000	$4.85	$3.50	$3.00	$2.75	$2.60	$7,275.00	$5,250.00	$4,500.00	$4,125.00	$3,900.00
360	26,280	73%	19,200	$4.65	$3.40	$2.95	$2.70	$2.55	$7,440.00	$5,440.00	$4,720.00	$4,320.00	$4,080.00
360	26,280	78%	20,400	$4.50	$3.30	$2.85	$2.65	$2.50	$7,650.00	$5,610.00	$4,845.00	$4,505.00	$4,250.00
360	26,280	82%	21,600	$4.35	$3.20	$2.80	$2.60	$2.45	$7,830.00	$5,760.00	$5,040.00	$4,680.00	$4,410.00
480	35,040	65%	22,800	$4.60	$3.30	$2.85	$2.60	$2.50	$8,740.00	$6,270.00	$5,415.00	$4,940.00	$4,750.00
480	35,040	68%	24,000	$4.45	$3.20	$2.80	$2.55	$2.45	$8,900.00	$6,400.00	$5,600.00	$5,100.00	$4,900.00

Standard media
FAN media add 0.60 per bottle
Pediatric media add 0.60 per bottle

CPT New Instrument with BME Franchise Training

(Classic and 3D Systems)

12-May-99

UNIT	Annual Capacity	Target utilization	Annual Bottle Volume	ONE YEAR CONTRACT TOTAL COST PER BOTTLE	TWO YEAR CONTRACT TOTAL COST PER BOTTLE	THREE YEAR CONTRACT TOTAL COST PER BOTTLE	FOUR YEAR CONTRACT TOTAL COST PER BOTTLE	FIVE YEAR CONTRACT TOTAL COST PER BOTTLE	ONE YEAR CONTRACT MINIMUM MONTHLY BILLING	TWO YEAR CONTRACT MINIMUM MONTHLY BILLING	THREE YEAR CONTRACT MINIMUM MONTHLY BILLING	FOUR YEAR CONTRACT MINIMUM MONTHLY BILLING	FIVE YEAR CONTRACT MINIMUM MONTHLY BILLING
120	8,760	27%	2,400	$18.54	$12.61	$10.83	$9.99	$9.51	$3,708.33	$2,521.67	$2,166.11	$1,998.33	$1,901.67
120	8,760	41%	3,600	$12.94	$9.44	$8.25	$7.66	$7.41	$3,883.33	$2,831.67	$2,476.11	$2,298.33	$2,221.67
120	8,760	55%	4,800	$10.12	$7.35	$6.92	$6.45	$6.20	$4,048.33	$2,941.67	$2,766.11	$2,578.33	$2,481.67
120	8,760	68%	6,000	$8.47	$5.48	$4.52	$4.02	$3.73	$4,233.33	$2,741.67	$2,261.11	$2,008.33	$1,866.67
120	8,760	82%	7,200	$7.35	$4.87	$4.08	$3.63	$3.40	$4,408.33	$2,921.67	$2,446.11	$2,178.33	$2,041.67
240	17,520	48%	8,400	$7.33	$4.79	$3.96	$3.52	$3.30	$5,128.33	$3,351.67	$2,771.11	$2,463.33	$2,306.67
240	17,520	55%	9,600	$6.64	$4.43	$3.66	$3.32	$3.10	$5,308.33	$3,541.67	$2,926.11	$2,658.33	$2,481.67
240	17,520	62%	10,800	$6.06	$4.13	$3.47	$3.14	$2.92	$5,458.33	$3,716.67	$3,121.11	$2,823.33	$2,626.67
240	17,520	68%	12,000	$5.66	$3.89	$3.29	$3.01	$2.84	$5,658.33	$3,891.67	$3,286.11	$3,008.33	$2,841.67
240	17,520	75%	13,200	$5.31	$3.71	$3.16	$2.88	$2.72	$5,843.33	$4,081.67	$3,476.11	$3,173.33	$2,991.67
360	26,280	55%	14,400	$6.17	$4.38	$3.68	$3.36	$3.15	$7,403.33	$5,256.67	$4,421.11	$4,033.33	$3,776.67
360	26,280	59%	15,600	$5.83	$4.15	$3.55	$3.23	$3.07	$7,573.33	$5,391.67	$4,621.11	$4,203.33	$3,991.67
360	26,280	64%	16,800	$5.54	$4.02	$3.43	$3.16	$2.95	$7,753.33	$5,626.67	$4,801.11	$4,423.33	$4,126.67
360	26,280	68%	18,000	$5.31	$3.84	$3.31	$3.04	$2.88	$7,958.33	$5,766.67	$4,961.11	$4,558.33	$4,316.67
360	26,280	73%	19,200	$5.08	$3.72	$3.24	$2.97	$2.81	$8,123.33	$5,956.67	$5,181.11	$4,753.33	$4,496.67
360	26,280	78%	20,400	$4.90	$3.60	$3.12	$2.90	$2.75	$8,333.33	$6,126.67	$5,306.11	$4,938.33	$4,666.67
360	26,280	82%	21,600	$4.73	$3.49	$3.06	$2.84	$2.68	$8,513.33	$6,276.67	$5,501.11	$5,113.33	$4,826.67
480	35,040	65%	22,800	$4.96	$3.57	$3.09	$2.83	$2.72	$9,423.33	$6,786.67	$5,876.11	$5,373.33	$5,166.67
480	35,040	68%	24,000	$4.79	$3.46	$3.03	$2.77	$2.66	$9,583.33	$6,916.67	$6,061.11	$5,533.33	$5,316.67

Standard media
FAN media add 0.60 per bottle
Pediatric media add .060 per bottle

CPT, Customer Owned Instrument with BME

(Classic and 3D Systems)

12-May-99

UNIT	Annual Capacity	Target utilization	Annual Bottle Volume	ONE YEAR CONTRACT TOTAL COST PER BOTTLE	TWO YEAR CONTRACT TOTAL COST PER BOTTLE	THREE YEAR CONTRACT TOTAL COST PER BOTTLE	FOUR YEAR CONTRACT TOTAL COST PER BOTTLE	FIVE YEAR CONTRACT TOTAL COST PER BOTTLE	ONE YEAR CONTRACT MINIMUM MONTHLY BILLING	TWO YEAR CONTRACT MINIMUM MONTHLY BILLING	THREE YEAR CONTRACT MINIMUM MONTHLY BILLING	FOUR YEAR CONTRACT MINIMUM MONTHLY BILLING	FIVE YEAR CONTRACT MINIMUM MONTHLY BILLING
120	8,760	27%	2,400	$6.54	$5.67	$5.35	$5.17	$5.05	$1,308.33	$1,133.67	$1,070.19	$1,034.57	$1,010.14
120	8,760	41%	3,600	$5.39	$4.80	$4.58	$4.45	$4.36	$1,618.33	$1,440.57	$1,374.02	$1,335.37	$1,307.93
120	8,760	55%	4,800	$4.77	$4.32	$4.15	$4.04	$3.97	$1,908.33	$1,727.67	$1,658.25	$1,616.75	$1,586.50
120	8,760	68%	6,000	$4.27	$3.90	$3.76	$3.67	$3.61	$2,133.33	$1,950.42	$1,878.77	$1,835.07	$1,802.64
120	8,760	82%	7,200	$4.08	$3.77	$3.64	$3.56	$3.51	$2,446.33	$2,260.29	$2,185.54	$2,138.77	$2,103.30
240	17,520	48%	8,400	$3.94	$3.67	$3.55	$3.48	$3.43	$2,755.33	$2,566.20	$2,488.40	$2,438.60	$2,400.13
240	17,520	55%	9,600	$3.83	$3.59	$3.48	$3.42	$3.37	$3,060.33	$2,868.15	$2,787.33	$2,734.54	$2,693.11
240	17,520	62%	10,800	$3.73	$3.52	$3.42	$3.36	$3.31	$3,361.33	$3,166.14	$3,082.34	$3,026.60	$2,982.25
240	17,520	68%	12,000	$3.66	$3.46	$3.37	$3.31	$3.27	$3,658.33	$3,460.17	$3,373.43	$3,314.78	$3,267.54
240	17,520	75%	13,200	$3.59	$3.41	$3.33	$3.27	$3.23	$3,951.33	$3,750.24	$3,660.60	$3,599.07	$3,549.00
360	26,280	55%	14,400	$3.68	$3.51	$3.43	$3.38	$3.33	$4,415.33	$4,211.35	$4,118.84	$4,054.49	$4,001.61
360	26,280	59%	15,600	$3.62	$3.46	$3.38	$3.33	$3.29	$4,700.33	$4,493.50	$4,398.17	$4,331.02	$4,275.38
360	26,280	64%	16,800	$3.56	$3.41	$3.34	$3.29	$3.25	$4,981.33	$4,771.69	$4,673.58	$4,603.68	$4,545.31
360	26,280	68%	18,000	$3.51	$3.36	$3.30	$3.25	$3.21	$5,258.33	$5,045.92	$4,945.07	$4,872.45	$4,811.39
360	26,280	73%	19,200	$3.46	$3.32	$3.26	$3.21	$3.17	$5,531.33	$5,316.19	$5,212.64	$5,137.34	$5,073.64
360	26,280	78%	20,400	$3.41	$3.28	$3.22	$3.18	$3.14	$5,800.33	$5,582.50	$5,476.28	$5,398.35	$5,332.04
360	26,280	82%	21,600	$3.37	$3.25	$3.19	$3.14	$3.10	$6,065.33	$5,844.85	$5,736.01	$5,655.48	$5,586.59
480	35,040	65%	22,800	$3.33	$3.21	$3.15	$3.11	$3.07	$6,326.33	$6,103.24	$5,991.82	$5,908.73	$5,837.31
480	35,040	68%	24,000	$3.29	$3.18	$3.12	$3.08	$3.04	$6,583.33	$6,357.67	$6,243.70	$6,158.10	$6,084.18

Standard media
FAN media add 0.60 per bottle
Pediatric media add 0.60 per bottle

(Classic and 3D Systems)

CPT, Customer Own Instrument with Service

12-May-99

UNIT	Annual Capacity	Target utilization	Annual Bottle Volume	ONE YEAR CONTRACT TOTAL COST PER BOTTLE	TWO YEAR CONTRACT TOTAL COST PER BOTTLE	THREE YEAR CONTRACT TOTAL COST PER BOTTLE	FOUR YEAR CONTRACT TOTAL COST PER BOTTLE	FIVE YEAR CONTRACT TOTAL COST PER BOTTLE	ONE YEAR CONTRACT MINIMUM MONTHLY BILLING	TWO YEAR CONTRACT MINIMUM MONTHLY BILLING	THREE YEAR CONTRACT MINIMUM MONTHLY BILLING	FOUR YEAR CONTRACT MINIMUM MONTHLY BILLING	FIVE YEAR CONTRACT MINIMUM MONTHLY BILLING
120	8,760	27%	2,400	$4.00	$3.96	$3.92	$3.88	$3.84	$800.00	$792.00	$784.08	$776.24	$768.48
120	8,760	41%	3,600	$3.70	$3.66	$3.63	$3.59	$3.55	$1,110.00	$1,098.90	$1,087.91	$1,077.03	$1,066.26
120	8,760	55%	4,800	$3.50	$3.47	$3.43	$3.40	$3.36	$1,400.00	$1,386.00	$1,372.14	$1,358.42	$1,344.83
120	8,760	68%	6,000	$3.25	$3.22	$3.19	$3.15	$3.12	$1,625.00	$1,608.75	$1,592.66	$1,576.74	$1,560.97
120	8,760	82%	7,200	$3.23	$3.20	$3.17	$3.13	$3.10	$1,938.00	$1,918.62	$1,899.43	$1,880.44	$1,861.64
240	17,520	48%	8,400	$3.21	$3.18	$3.15	$3.11	$3.08	$2,247.00	$2,224.53	$2,202.28	$2,180.26	$2,158.46
240	17,520	55%	9,600	$3.19	$3.16	$3.13	$3.10	$3.06	$2,552.00	$2,526.48	$2,501.22	$2,476.20	$2,451.44
240	17,520	62%	10,800	$3.17	$3.14	$3.11	$3.08	$3.05	$2,853.00	$2,824.47	$2,796.23	$2,768.26	$2,740.58
240	17,520	68%	12,000	$3.15	$3.12	$3.09	$3.06	$3.03	$3,150.00	$3,118.50	$3,087.32	$3,056.44	$3,025.88
240	17,520	75%	13,200	$3.13	$3.10	$3.07	$3.04	$3.01	$3,443.00	$3,408.57	$3,374.48	$3,340.74	$3,307.33
360	26,280	55%	14,400	$3.11	$3.08	$3.05	$3.02	$2.99	$3,732.00	$3,694.68	$3,657.73	$3,621.16	$3,584.94
360	26,280	59%	15,600	$3.09	$3.06	$3.03	$3.00	$2.97	$4,017.00	$3,976.83	$3,937.06	$3,897.69	$3,858.71
360	26,280	64%	16,800	$3.07	$3.04	$3.01	$2.98	$2.95	$4,298.00	$4,255.02	$4,212.47	$4,170.35	$4,128.64
360	26,280	68%	18,000	$3.05	$3.02	$2.99	$2.96	$2.93	$4,575.00	$4,529.25	$4,483.96	$4,439.12	$4,394.73
360	26,280	73%	19,200	$3.03	$3.00	$2.97	$2.94	$2.91	$4,848.00	$4,799.52	$4,751.52	$4,704.01	$4,656.97
360	26,280	78%	20,400	$3.01	$2.98	$2.95	$2.92	$2.89	$5,117.00	$5,065.83	$5,015.17	$4,965.02	$4,915.37
360	26,280	82%	21,600	$2.99	$2.96	$2.93	$2.90	$2.87	$5,382.00	$5,328.18	$5,274.90	$5,222.15	$5,169.93
480	35,040	65%	22,800	$2.97	$2.94	$2.91	$2.88	$2.85	$5,643.00	$5,586.57	$5,530.70	$5,475.40	$5,420.64
480	35,040	68%	24,000	$2.95	$2.92	$2.89	$2.86	$2.83	$5,900.00	$5,841.00	$5,782.59	$5,724.76	$5,667.52

Standard media
FAN media add 0.60 per bottle
Pediatric media add 0.06 per bottle

CPT, Customer Owned Instrument with Purchased Service

(Classic and 3D Systems)

12-May-99

UNIT	Annual Capacity	Target utilization	Annual Bottle Volume	ONE YEAR CONTRACT TOTAL COST PER BOTTLE	TWO YEAR CONTRACT TOTAL COST PER BOTTLE	THREE YEAR CONTRACT TOTAL COST PER BOTTLE	FOUR YEAR CONTRACT TOTAL COST PER BOTTLE	FIVE YEAR CONTRACT TOTAL COST PER BOTTLE	ONE YEAR CONTRACT MINIMUM MONTHLY BILLING	TWO YEAR CONTRACT MINIMUM MONTHLY BILLING	THREE YEAR CONTRACT MINIMUM MONTHLY BILLING	FOUR YEAR CONTRACT MINIMUM MONTHLY BILLING	FIVE YEAR CONTRACT MINIMUM MONTHLY BILLING
120	8,760	27%	2,400	$3.54	$3.50	$3.46	$3.42	$3.38	$708.33	$700.33	$692.41	$684.57	$676.81
120	8,760	41%	3,600	$3.39	$3.36	$3.32	$3.28	$3.25	$1,018.33	$1,007.23	$996.24	$985.37	$974.59
120	8,760	55%	4,800	$3.27	$3.24	$3.20	$3.17	$3.13	$1,308.33	$1,294.33	$1,280.47	$1,266.75	$1,253.17
120	8,760	68%	6,000	$3.07	$3.03	$3.00	$2.97	$2.94	$1,533.33	$1,517.08	$1,501.00	$1,485.07	$1,469.30
120	8,760	82%	7,200	$3.08	$3.04	$3.01	$2.98	$2.95	$1,846.33	$1,826.95	$1,807.77	$1,788.77	$1,769.97
240	17,520	48%	8,400	$3.08	$3.05	$3.02	$2.98	$2.95	$2,155.33	$2,132.86	$2,110.62	$2,088.60	$2,066.79
240	17,520	55%	9,600	$3.08	$3.04	$3.01	$2.98	$2.95	$2,460.33	$2,434.81	$2,409.55	$2,384.54	$2,359.77
240	17,520	62%	10,800	$3.07	$3.04	$3.01	$2.97	$2.94	$2,761.33	$2,732.80	$2,704.56	$2,676.60	$2,648.91
240	17,520	68%	12,000	$3.06	$3.03	$3.00	$2.96	$2.93	$3,058.33	$3,026.83	$2,995.65	$2,964.78	$2,934.21
240	17,520	75%	13,200	$3.05	$3.02	$2.98	$2.95	$2.92	$3,351.33	$3,316.90	$3,282.82	$3,249.07	$3,215.67
360	26,280	55%	14,400	$2.96	$2.93	$2.90	$2.86	$2.83	$3,548.67	$3,511.35	$3,474.40	$3,437.82	$3,401.61
360	26,280	59%	15,600	$2.95	$2.92	$2.89	$2.86	$2.83	$3,833.67	$3,793.50	$3,753.73	$3,714.36	$3,675.38
360	26,280	64%	16,800	$2.94	$2.91	$2.88	$2.85	$2.82	$4,114.67	$4,071.69	$4,029.14	$3,987.01	$3,945.31
360	26,280	68%	18,000	$2.93	$2.90	$2.87	$2.84	$2.81	$4,391.67	$4,345.92	$4,300.62	$4,255.78	$4,211.39
360	26,280	73%	19,200	$2.92	$2.89	$2.86	$2.83	$2.80	$4,664.67	$4,616.19	$4,568.19	$4,520.68	$4,473.64
360	26,280	78%	20,400	$2.90	$2.87	$2.84	$2.81	$2.78	$4,933.67	$4,882.50	$4,831.84	$4,781.69	$4,732.04
360	26,280	82%	21,600	$2.89	$2.86	$2.83	$2.80	$2.77	$5,198.67	$5,144.85	$5,091.56	$5,038.82	$4,986.59
480	35,040	65%	22,800	$2.87	$2.84	$2.81	$2.79	$2.76	$5,459.67	$5,403.24	$5,347.37	$5,292.06	$5,237.31
480	35,040	68%	24,000	$2.86	$2.83	$2.80	$2.77	$2.74	$5,716.67	$5,657.67	$5,599.26	$5,541.43	$5,484.18

Standard media
FAN media add 0.06 per bottle
Pediatric media add 0.06 per bottle