Johnson & Johnson
HEALTH CARE SYSTEMS INC.

on behalf of

Ortho-Clinical Diagnostics
a Johnson & Johnson company

Department of Veterans Affairs
Medical Equipment Division
Authorized Federal Supply Schedule
Price List (Catalog)

Federal Supply Schedule FSC Group 66, Part III
Cost-Per-Test: Clinical Analyzers:
Laboratory, Chemistry, Hematology, Coagulation
Urinalysis and Microbiology

Modification No. 27
Effective: 9/3/2004

Contact Number: V797P-6565a (extension)
Contract Extension Period: October 1, 1999 – September 30, 2004 (extended to 9/30/05)
Ortho-Clinical Diagnostics, Inc.100 Indigo Creek Drive, Rochester, NY 14650-0873
Phone: 1-800-828-6316
Business Size: Large

TERMS AND CONDITIONS:

1. **Table of Award:** Special Item Number 605-1A, High Maintenance/Complexity Clinical Laboratory analyzer. Ortho-Clinical Diagnostics, Inc. (OCD) is offering Cost-Per-Test/Cost-Per Reportable Test Programs based on a laboratory's annual volume of testing. These plans include VITROS Equipment, Slides, Service and Consumables necessary to perform the tests outlined on pages 13 & 23. The prices on page 7-8 & 17-20 reflect a 5-year rental plan only.

2. **Maximum Order Limitation:** None.

3. **Minimum Monthly Orders:** As outlined on CPT/CPRR matrices.

4. **Geographic Coverage:** Continental United States, Washington D.C., Alaska, Hawaii, and Puerto Rico.

5. **Point(s) of Production:**

SIN: 605-1a and SIN: 605-6a	Clinical Chemistry and Clinical Immunochemistry Equipment Mfg.:	Ortho-Clinical Diagnostics 100 Indigo Creek Drive Rochester, NY 14626 USA
SIN: 605-1a	Clinical Chemistry Reagents Mfg. – Fluids:	Ortho-Clinical Diagnostics 601 Lee Road Rochester, NY 14652 USA
SIN: 605-1a	Clinical Chemistry Reagents Mfg. – Slides:	Ortho-Clinical Diagnostics 300 Weiland Road Rochester, NY 14652 USA
SIN: 605-6a	Clinical Immunochemistry Reagents:	Ortho-Clinical Diagnostics Forest Farm Estate Whitchurch Cardiff, CF4 7YT United Kingdom
SIN: 605-Xx	ID-MTS Instrument Mfg.:	Micro Typing Systems 3000 Gateway Drive Pompano Beach, FL 33069 USA
SIN: 605-Xx	ID-MTS Gel Card and Diluent Mfg.:	Micro Typing Systems 1295 S.W. 29th Ave. Pompano Beach, FL 33069 USA
SIN: 605-Xx	ID-MTS ProVue Analyzer Mfg.:	Diagnostic Girfols, S.A. 8150 Parets Del Valle's Passeig Fluvial 24 Barcelona, Spain
SIN: 605-Xx	ID-MTS Reader SA Mfg:	Noviloire 18 Avenue du Polygone 42300 Roanne France
SIN: 605-Xx	ID-MTS Tecan MegaFlex Mfg:	TECAN Group Ltd. Seestrasse 103 CH-8708 Maennedorf, Switzerland

6. **Discount from List Price:** Prices shown herein are net (discount deducted).

7. **Quantity Discounts:** Built into incremental tables.

8. **Prompt Payment Terms:** Payment terms are Net 30 days ARO.

9a. **Government Commercial Credit Card:** Accepted.

9b. **Discount for using Government Commercial Credit Card:** None.

10. **Foreign Items:**
    Clinical Immunochemistry Reagents
    ID-MTS ProVue Analyzer
    ID-MTS Reader SA
    ID-MTS Tecan MegaFlex

11. **Time of Delivery:** Equipment: within 60-days After Receipt of Order (ARO).
    Reagents and Consumables: within 14-days After Receipt of Order (ARO).

12. **F.O.B. Points:** Prices shown are F.O.B. destination within consignee's premises

13. **Ordering Address:**
    Ortho-Clinical Diagnostics
    100 Indigo Creek Drive
    Rochester, NY 14650-0689
    Phone: 800-828-6316
    Fax: 716-453-3660

14. **Payment Address:**
    For Checks:
    Ortho-Clinical Diagnostics
    P.O. Box 406608
    Atlanta, GA 30384-6608

    Electronic Funds Transfer:
    ABA# 111000012
    A/C# 3751745983

15. **Warranty Provision:** Ortho-Clinical Diagnostics agrees to maintain the equipment in proper functioning order in accordance with the terms and conditions of the Cost-Per-Test Contract (V797P-6565a).

16. **Export Packaging Charges:** Not applicable.

17. **Terms and Conditions of the Government Credit Card Acceptance:** No discount offered for credit card payments.

18. **Terms and Conditions of Rental, Maintenance and Repair:**
    Contractor shall provide new or refurbished state-of-the-art equipment including:
    - Supplies:
    - Installation:
    - Training:

- Key Operator Training (KOT):
  - Comprehensive operational training concentrates on the software capabilities of the VITROS system, basic operation, and maintenance.
  - Number of Key Operators and duration of basic training are shown in the table below.
  - Training is conducted in Rochester, NY at the Ortho-Clinical Diagnostics Customer Training facility.
  - The local OCD Representative coordinates travel and other training logistics.

Analyzer Description:	Days:	Number of People Trained per Analyzer:
250/250R/250AT	4	1
950/950R/950AT	4	2
5,1 FS/5,1 FS R	4	2
ECiQ/ECiQR	4	1
TECAN/Reader SA/Incubator II Combo	4	2
Ortho ProVue	4	1

- General Operator Training (GOT)
  - Performed after the Key Operator(s) have been trained and Installation and System Verification have been completed.
  - Provided to a predetermined number of customer-designated employees over a predetermined number of three-hour sessions; dependent upon the model and number of analyzers purchased (see chart below). Training for additional personnel and/or during hours other than those specified will incur an additional charge.
  - Training will occur between the hours of 7am-7pm Monday through Friday.
  - Each session will be approximately 3 hours in length.
  - Key Operator will participate in at least one training session as an active instructor.
  - General Operator Instructor's Guide will be used in its entirety, including all exercises to be completed by the customer.
  - Analyzer specific Competency Checklist must be completed and signed by each participant; the original copy remains with the customer, a photocopy will be maintained in the customer file.

VITROS Analyzer Description:	Number of People Trained (per session):	Number of Sessions:	Total Trained:
250/250R/250AT Only	3	2	6
950/950R/950AT Only	3	2	6
950/250 (R/AT)	4	2	8
5,1 FS/5,1 FS R	3	2	6
ECiQ/ECiQR Only	3	2	6
Incremental	+2/Additional Analyzer	+1/Additional Analyzer	
ID-MTS Gel Workstation	3	2	6
TECAN/Reader SA/Incubator II Combo	3	2	6
Ortho ProVue	3	2	6

  - Training for additional personnel and/or during hours other than those specified will incur an additional charge to the Government facility. See pricing matrices for add-on pricing.

- Service:
  - VITROS 250, 250 AT, 950, 950 AT, 950 R, and ECi Analyzers.
    - ~~CPT and CPRR Pricing tables include Silver Service Level (8:00 AM – 5:00 PM weekday repair~~ service).
    - Emergency repair service-options include 24-hour/7-days service coverage (Platinum Service Level), which is available for additional $3,000.00 per VITROS 950 analyzer, $2,000.00 per VITROS 250 analyzer, or $2,200.00 per VITROS ECi analyzer.
  - VITROS 5,1 FS, 5,1 FS R, MTS Workstation, Tecan/Reader SA/Incubator II Combo, and the Ortho ProVue Instrument.
    - CPT and CPRR Pricing tables include Platinum Service Level (24 hours per day, 7 days per week).

Service Level:	Description:
Platinum (24 hours per day, 7 days per week)	24-hours per day, 7-days a week, 365-days per year technical hotline support (24x7x365). On-site service 24-hours per day, 7-days a week, 365-days per year per year (24x7x365). Emergency service scheduled no later than next day. Field Service call back within 1-hour. Same Day service add-on available. Preventative Maintenance (PM) per manufacturer's specifications, Travel, Labor and Non-consumable Parts included. While on-site response time will vary depending on the OCD geographic zone in which the customer resides, it is OCD's objective to respond to requests for on-site service by the next covered business day.
Gold (8:00am through 5:00pm, 7 days per week)	24-hour per day, 7-days a week, 365-days per year technical hotline support (24x7x365). On-site service 8:00 am-5:00 pm local time, 365-days per year. Emergency service scheduled within 36-hours. Field service call back within 1 hour, 8:00 am-4:00 pm, 365-days per year. Preventative Maintenance (PM) per manufacturer's specifications, travel, labor, and non-consumable parts included. Refer to pricing tables for individual system service downgrades.
Silver (8:00am through 5:00pm, Monday through Friday)	24-hours per day, 7-days a week, 365-days per year technical hotline support (24x7x365) On-site service 8:00 am-5:00 pm local time Monday-Friday, excluding holidays Emergency service scheduled by next business day Field service call back within 1 hour, 8am-4pm, Mon-Fri (excluding holidays) Preventative Maintenance (PM) per manufacturer's specifications, travel, labor, and non-consumable parts included. Refer to pricing tables for individual system service downgrades.
Same Day Add On	Available to Platinum Contract holders for an additional charge. System must reside in an OCD Service "Green Zone" to be eligible. Calls before 12:00 pm local time, will receive same day service. Calls after 12:00 pm local time, will receive service the next morning.
Preventive Maintenance (PM)	Each piece of equipment under contract will receive a thorough inspection developed to prevent unplanned service events. Each PM includes all non-consumable parts, field engineer labor, and travel. PM's are performed per manufacturers instructions.

- Telephone Assistance from the OCD Hotline is available 24-hours per day by 7-days per week. When OCD Hotline determines that the customer has a problem that cannot be resolved with telephone assistance, a Field Engineer may be dispatched. OCD Field Engineers will perform on-site service during contract coverage hours.
- During the term of this agreement, the customer shall be responsible for providing routine maintenance on all equipment covered hereunder as specified in the Operator's Manual. Failure to follow such routine maintenance procedures may result in service charges to repair the equipment or to otherwise bring the equipment back into compliance with OCD specifications for such equipment.
- Preventative maintenance calls will be performed by OCD to clean, test, and maintain covered equipment in accordance with commercial practices and manufacturers recommendations. This will include all labor and parts used during the PM. The number of recommended PM calls per year is model specific and specified in the OCD Service Manual for each model.
- The following ID-MTS Workstation Components will only be covered by a "repair-by-replacement" policy.
  - MT515060 MTS Centrifuge
  - MTS610 MTS Incubator
  - MTS9640 MTS Tipmaster Pipettor
  - MT71042 BIOHIT Electronic Pipettor
- To obtain service call OCD Customer Support Center at 800-421-3311.
- Routine operational software and hardware system upgrades installed at no additional charge

- Title to the equipment will remain with the contractor.

19. **Terms and Conditions of Ordering:**

19. (a) **Federal Government Cost-Per-Test Program**

Ordering

- Customers must estimate their annual test volumes in conjunction with their local OCD personnel.
- Annual delivery orders should be established based on the estimated annual test volume including those tests necessary for repeats, calibration and controls.
- Shipments of slides and consumables will be made either quarterly or biannually (it is imperative for laboratory efficiency to have minimum quarterly shipments).
- Customers may at their choice, allow shipment of product per the pre-determined schedule and/or phone orders in as needed.

Pricing

- Prices are inclusive of equipment, reagents, consumables, service, training, and shipping, except for Blood Bank CPT pricing which does not include consumables.
- Pricing will be established based on the total estimated annual volume of slides/wells to be shipped.
- Prices will be billed per slide/well shipped multiplied by the number of slides/wells contained in each shipping unit of measure (100/50/60/18 etc.)

Administration

- Bi-annual reviews will be conducted to confirm/adjust shipment quantities.
- If a customer fails to meet its annual shipment estimate, OCD will have the right to re-bill at the cost-per-test price appropriate for the actual volume shipped.

19. (b) **Federal Government Cost-Per-Reportable Result Program #1** (excluding Blood Bank Products):

Ordering

- Customers must estimate their annual reportable test volume in conjunction with their local OCD personnel.
- Annual delivery orders should be established based on the estimated annual test volume including those tests necessary for repeats, calibration and controls.
- Shipments of slides and consumables will be made either quarterly or bi-annually (it is imperative for laboratory efficiency to have minimum quarterly shipments).
- Customers may at their choice, allow shipment of product per the pre-determined schedule and/or phone orders in as needed.

Pricing

- Prices are inclusive of equipment, reagents, consumables, service, training, and shipping.
- Pricing will be established, based on the total estimated annual volume of slides/wells to be reported.
- Prices will be billed per slide/well shipped multiplied by the number of slides/wells contained in each shipping unit of measure (100/50/60/18 etc.) minus a percentage that represents an operating efficiency based on OCD's historical data.

Administration

- Customer will be shipped product based on quarterly (bi-annual) standing orders (or may phone in orders when necessary.
- At contract anniversary date, customers reserve the right to request a laboratory specialist to conduct an on-site audit when it is perceived their laboratory is not as efficient as OCD's historical data providing the following occurs:
  - Customer can provide usage reports (following established protocols) from both the VITROS system and the customer's laboratory information system.
  - Customer can provide physical inventory counts (both pre and post the timeframe audited) of OCD products.
  - Adjustments to the cost per reported result volume and/or pricing may be the result of such audit.

19. (c) **Federal Government Cost Per Reported Result Program #2** (excluding Blood Bank Products):
(Based on Custom-r)

Ordering

- Customers must estimate their annual reported result volume.
- OCD's Laboratory Specialists will determine the quantities of product that will be shipped each year to support the estimated reported results.
- Quarterly (or bi-annual) shipment schedules will be set up (it is imperative for laboratory efficiency to have a minimum quarterly shipments).
- Customers may, at their choice, allow shipment of product per the pre-determined schedule and/or phone orders in as needed.
- All products will be shipped and invoiced at no charge.

Pricing (Price List Provided Upon Request)

- Inclusive of equipment, reagents, consumables, service, LIS interface, training, shipping, third party and other products.
- The cost per reported result price will be multiplied by the estimated annual reported results and divided by 12 to determine the fixed monthly amount the customer will be invoiced during each year of the program.

Administration

- An initial inventory of OCD products will be conducted prior to beginning the cost per reported result program.
- Customer will be shipped product based on quarterly (bi-annual) standing orders (or may phone in order when necessary).
- Customer will be invoiced monthly, in advance, based on an annualized number of reported results.
- Customer will run monthly usage reports (following established protocols) from both the VITROS system and the customer's laboratory information system.
- Customer will consolidate (and provide to OCD by the 14th of each month) reported result information via a spreadsheet provided by OCD.
- If the required data is not received in the prescribed time frame, the customer will be billed at the appropriate CPRR rate per reportable test based on the quantity of product shipped.
- Customer will perform quarterly physical inventories of OCD products and report to OCD through use of the spreadsheet provided.
- Quarterly reconciliation/business reviews will be conducted between customer and Laboratory Specialist to determine if additional billing/credit is due based on the number of actual reported results performed.
- Customer may amend reportable result estimates annually.

20. **Terms and Conditions of Installation:** Installation by the contractor's representative shall be in accordance with Ortho-Clinical Diagnostics commercial installation and operation manuals/instructions and shall include:
    - Unpacking the equipment
    - Inspection to insure that all required components is present
    - Assembling into normal operation configuration
    - Performing complete system check including diagnostics, standardization/calibration
    - Operator training
    - Installation is required within 72 hour after site preparation has been completed in conformance with manufacturer's specifications and upon mutual agreement of both parties
    - Site preparation is the Government's responsibility

21. **Terms and Conditions of Repair Parts:** All repair parts necessary to maintain the equipment in proper functioning order will be provided at no additional charge.

22. **Service and Distribution Points:** Ortho-Clinical Diagnostics has Customer Equipment Service Representatives located throughout the CONUS, AK and HI.
    Distribution points:
    - Equipment – Ortho-Clinical Diagnostics, Rochester, NY
    - Consumables – AmeriCold Logistics, Fogelsville, PA

23. **Participating Dealers:** None

24. **Preventative Maintenance:** Preventative maintenance checks will perform in accordance with standard commercial practices.

25. **Extended Prior Agreements:** Existing agreements under the first 5-year term of V797P-6565a will be converted to contract terms, conditions, and pricing under the extension (Modification 15).

26. **Additional Training:** Additional training may be purchased as a separate line item for $2,500 per person, or incorporated into the Cost-Per-Test/ Cost-Per-Reportable Test cost as an incremental charge for a 12-month period.

27. **Note:** For any laboratory requesting the cost guarantee, Ortho-Clinical Diagnostics will send in a qualified representative who will prepare a cost proposal based on the individual laboratory's test mix and usage. If the customer experiences operating cost in excess of 5-percent above this estimate during the period of one-year from the date of installation, and their mix and usage has not changed, OCD will refund that excess at the end of the guarantee period

COST PER TEST (CPT)
Routine Chemistry Price/Side Base System

Total Annual Slide Volume	VITROS 250 CAT. # 813 2086	VITROS 250AT CAT. # 175 8143	VITROS 950 CAT. # 874 8790	VITROS 950AT CAT. # 173 5356	VITROS 950R CAT. # 680 1760
<120,000	$2700/Month	$3033/Month	$3566/Month	$3900/Month	$2700/Month
120,000 – 299,999	$0.2650	$0.2990	$0.3520	$0.3860	$0.2650
300,000 – 599,999	$0.2150	$0.2310	$0.2620	$0.2770	$0.2150
600,000 – 899,999	$0.1730	$0.1800	$0.1970	$0.2060	$0.1730
900,000 – 1,199,999	NA	NA	$0.1790	$0.1860	$0.1610
1,200,000 – 1,799,999	NA	NA	$0.1530	$0.1580	NA
1,800,000+	NA	NA	$0.1400	$0.1430	NA

Routine chemistries include: Na, K. Cl, ECO2, BUN, GLU, CREA, Alb, ALKP, ALT, AST, Calcium, Cholesterol, CK, BuBc, GGT, LDH, Phos, T-Bil, Total Prot, Trig, Uric Acid

COST PER TEST (CPT)
dHDL Microslide tests

Total Annual Slide Volume	VITROS 250/250R	VITROS 250AT	VITROS 950/950R	VITROS 950AT
<100,000	$ 1.5899	$ 1.8617	$ 1.9820	$ 2.2174
100,000 – 199,999	$ 1.0946	$ 1.2006	$ 1.2407	$ 1.3038
200,000 – 299,999	$ 0.9990	$ 1.0684	$ 1.0925	$ 1.1246
300,000 – 399,999	$ 0.9563	$ 1.0099	$ 1.0271	$ 1.0460
400,000 – 499,999	$ 0.9270	$ 0.9717	$ 0.9851	$ 0.9967
500,000 – 599,999	$ 0.9037	$ 0.9428	$ 0.9537	$ 0.9608
600,000 – 699,999	$ 0.8837	$ 0.9188	$ 0.9280	$ 0.9320
700,000 – 799,999	$ 0.8657	$ 0.8977	$ 0.9057	$ 0.9076
800,000 – 999,999	$ 0.8599	$ 0.8889	$ 0.8955	$ 0.8947
1,000,000 – 1,249,999	$ 0.8414	$ 0.8671	$ 0.8725	$ 0.8693
1,250,000 – 1,500,000	$ 0.8245	$ 0.8479	$ 0.8522	$ 0.8474
>1,500,000	$ 0.8103	$ 0.8326	$ 0.8366	$ 0.8445

COST PER TEST (CPT)
Esoteric Chemistry Price/Slide

Total Annual Esoteric Slide Volume	Specials	Proteins	TOX/TDM
0 – 14,999	$0.6900	$1.3100	$1.5000
15,000 – 29,999	$0.6600	$1.2200	$1.3800
30,000 – 44,999	$0.6300	$1.1400	$1.2300
45,000 – 59,999	$0.6000	$1.0600	$1.1000
60,000 – 89,999	$0.5700	$0.9800	$0.9800
90,000 – 149,999	$0.5400	$0.9100	$0.8500
150,000+	$0.5100	$0.8700	$0.7500

Esoteric Chemistries Include:
Specials: AMYL, MG, CKMB, LIPASE, Fe/TIBC, AMON, LAC, CHE, ACP
Proteins: CRP, CSF Protein, Urine Protein
TOX/TDM: ACET, DGXN, PHYT, LI, CRBM, PHRB, ALC, THEO, SALI

950R – refurbished equipment on as available basis.
Prices Include 8am – 5pm, Monday – Friday service
24-hour/7day service available for an additional charge
Single ship-to/single bill-to required

COST PER REPORTABLE RESULT (CPRR) Program 1
Routine Chemistry/Price/Slide

Total Annual Patient Reportable Tests	VITROS 250 CAT. # 813 2086	VITROS 250AT CAT. # 175 8143	VITROS 950 CAT. # 874 8790	VITROS 950AT CAT. # 173 5356	VITROS 950R CAT. # 680 1760
<120,000	$2700/Month	$3033/Month	$3566/Month	$3900/Month	$2700/Month
120,000 – 299,999	$0.3120	$0.3520	$0.4140	$0.4540	$0.3120
300,000 – 599,999	$0.2390	$0.2570	$0.2910	$0.3080	$0.2390
600,000 – 899,999	$0.1880	$0.1960	$0.2140	$0.2240	$0.1880
900,000 – 1,199,999	NA	NA	$0.1900	$0.1980	$0.1710
1,200,000 – 1,799,999	NA	NA	$0.1610	$0.1660	NA
1,800,000+	NA	NA	$0.1470	$0.1500	NA

Routine chemistries Include: Na, K. Cl, ECO2, BUN, GLU, CREA, Alb, ALKP, ALT, AST, Calcium, Cholesterol, CK, BuBc, GGT, LDH, Phos, T-Bil, Total Prot, Trig, Uric Acid

COST PER REPORTABLE RESULT (CPRR) Program 1
dHDL Microslide tests

Total Annual Slide Volume	VITROS 250/250R	VITROS 250AT	VITROS 950/950R	VITROS 950AT
<100,000	$ 2.4460	$ 2.8642	$ 3.0493	$ 3.4115
100,000 – 199,999	$ 1.4594	$ 1.6008	$ 1.6543	$ 1.7384
200,000 – 299,999	$ 1.2488	$ 1.3355	$ 1.3656	$ 1.4057
300,000 – 399,999	$ 1.1251	$ 1.1881	$ 1.2084	$ 1.2305
400,000 – 499,999	$ 1.0534	$ 1.1042	$ 1.1194	$ 1.1326
500,000 – 599,999	$ 1.0041	$ 1.0475	$ 1.0596	$ 1.0675
600,000 – 699,999	$ 0.9606	$ 0.9986	$ 1.0087	$ 1.0130
700,000 – 799,999	$ 0.9410	$ 0.9758	$ 0.9845	$ 0.9865
800,000 – 999,999	$ 0.9346	$ 0.9661	$ 0.9734	$ 0.9725
1,000,000 – 1,249,999	$ 0.9146	$ 0.9426	$ 0.9484	$ 0.9449
1,250,000 – 1,500,000	$ 0.8962	$ 0.9216	$ 0.9263	$ 0.9210
>1,500,000	$ 0.8808	$ 0.9050	$ 0.9094	$ 0.9179

COST PER REPORTABLE RESULT (CPRR) Program 1
Esoteric Chemistry/Price/Slide

Total Annual Patient Reportable Esoteric Tests	Specials	Proteins	TOX/TDM
0 – 14,999	$0.8600	$2.7900	$4.0500
15,000 – 29,999	$0.8100	$2.3900	$3.6000
30,000 – 44,999	$0.7700	$2.0300	$3.3800
45,000 – 59,999	$0.7200	$1.9800	$3.1500
60,000 – 89,999	$0.6800	$1.9400	$2.7000
90,000 – 149,999	$0.6500	$1.8900	$2.2500
150,000+	$0.6300	$1.8500	$2.0300

Esoteric Chemistries Include:
Specials: AMYL, MG, CKMB, LIPASE Fe/TIBD, AMON, LAC, CHE, ACP
Proteins: CRP, CSF Protein, Urine Protein
TOX/TDM: ACET, DGXN, PHYT, LI, CRBM, PHRB, ALC, THEO, SALI

950R – refurbished equipment on as available basis.
Pricing Includes 8am – 5pm, Monday – Friday service
24-hour/7-day service available at an additional charge
Single ship-to/single bill-to required

INCREMENTAL SYSTEM*
(SINGLE SHIP-TO/SINGLE LOCATION)
(Includes 8-5 weekday service)

PRICE/SLIDE FOR ROUTINE CHEMISTRIES – TO BE ADDED TO BASE SYSTEM

Incremental System	VITROS 250 CAT. # 813 2086	VITROS 950 CAT. # 874 8790	VITROS 950R CAT. # 680 1760
Total Annual Volume (K)			
<100	$1512/Month	$3370/Month	NA
>100-150	$0.1690	$0.4040	$0.1730
>150-200	$0.1210	$0.2700	$0.1240
>200-250	$0.0940	$0.2020	$0.0960
>250-300	$0.0770	$0.1620	$0.0790
>300-400	$0.0600	$0.1350	$0.0620
>400-500	$0.0470	$0.1010	$0.0480
>500-600	$0.0380	$0.0810	$0.0390
>600-700	$0.0330	$0.0670	$0.0330
>700-800	$0.0330	$0.0580	$0.0290
>800-1.0M	$0.0230	$0.0510	$0.0240
>1.0M-1.2M	$0.0190	$0.0400	$0.0200
>1.2M-1.6M	$0.0150	$0.0340	$0.0150
>1.6M-2.0M	$0.0120	$0.0230	$0.0120

* - Pricing for both CPT and CPRR Program 1 options only. Pricing based on 5-year program.
950R – refurbished equipment on as available basis.

SYSTEM ACCESSORIES
12 MONTH INCREMENTAL CHARGE ADDED TO ROUTINE SLIDE PRICE *

Charges for 12 Months Period Only	UPS Model 4500J CAT. # 160 9536	UPS Model 6000J CAT. # 873 5433	UPS Model 2000J CAT. # 120 4726	Training Position	250 PSID CAT. # 680 0682
	$/Slide	$/Slide	$/Slide	$/Slide	$/Slide
Total Annual Volume (K)	12 Months	12 Months	12 Months	12 Months	12 Months
50,000 – 74,999	NA	NA	NA	NA	NA
75,000 – 99,999	$541/Month	$684/Month	$209/Month	$179/Month	$666/Month
100,000 – 149,999	$ 0.0520	$ 0.0660	$ 0.0200	$ 0.0170	$ 0.0640
150,000 – 199,999	$ 0.0370	$ 0.0470	$ 0.0140	$ 0.0120	$ 0.0460
200,000 – 249,999	$ 0.0290	$ 0.0360	$ 0.0110	$ 0.0100	$ 0.0360
250,000 – 299,999	$ 0.0240	$ 0.0300	$ 0.0090	$ 0.0080	$ 0.0290
300,000 – 399,999	$ 0.0180	$ 0.0230	$ 0.0070	$ 0.0060	$ 0.0230
400,000 – 499,999	$ 0.0140	$ 0.0280	$ 0.0060	$ 0.0050	$ 0.0180
500,000 – 599,999	$ 0.0110	$ 0.0150	$ 0.0050	$ 0.0040	$ 0.0150
600,000 – 699,999	$ 0.0100	$ 0.0130	$ 0.0040	$ 0.0030	$ 0.0120
700,000 – 799,999	$ 0.0090	$ 0.0110	$ 0.0030	$ 0.0030	$ 0.0110
800,000 – 1,000,000	$ 0.0080	$ 0.0090	$ 0.0030	$ 0.0020	$ 0.0090
1,000,000 – 1,199,999	$ 0.0060	$ 0.0070	$ 0.0020	$ 0.0020	$ 0.0070
1,200,000 – 1,599,999	$ 0.0050	$ 0.0060	$ 0.0020	$ 0.0020	$ 0.0060
1,600,000 – 1,999,999	$ 0.0040	$ 0.0050	$ 0.0010	$ 0.0010	$ 0.0040
2,000,000+	$ 0.0030	$ 0.0040	$ 0.0010	$ 0.0010	$ 0.0040

* - Pricing for CPT and CPRR Program 1 options only and based on 12 month period.

Clinical Chemistry Assay Classes:

Class 1:	Class 2:	Class 3:	Class 4:	Class 5:	Class 6:	Class 7:	Class 8:
Albumin	Bilirubin, BuBc	Amylase	Acid Phos	Apo A*	Caffeine*	Acetaminophen	**Serum**
Alk Phos	Cholesterol	Gamma GT	Ammonia	Apo B*	CKMB	Carbamazepine	Alcohol
ALT	Creatine Kinase	HDL, Direct	CRP	C3*	HbA1C*	Digitoxin***	Barbiturates***
AST	LDH	Iron	U/CSF Protein	C4*	CRP, High Sens*	Digoxin	Benzodiazepines***
CO2	Magnesium	Lactate		Cholinesterase		Gentamicin*	Tricyclics***
Bilirubin, Total	Phosphorus	LDL, Direct*		IgA*		Lithium	
BUN	Triglycerides	Lipase		IgG*		Phenobarbital	**Urine**
Calcium	Uric Acid	UIBC*		IgM*		Phenytoin	Amphetamine**
Chloride				Microalbumin*		Salicylate	Barbiturates**
Creatinine				Prealbumin*		Theophylline	Benzodiazepines**
Glucose				Rheumatoid Factor*		Tobramycin*	Cannabinoids**
Potassium				Transferrin*		Valproic Acid*	Cocaine**
Sodium				Haptoglobin*		Vancomycin*	Methadone**
Total Protein				Homocysteine***		NAPA***	Opiates**
						Procainamide***	PCP**
						Quinidine***	Phencyclidine**

* - Under development-planned for Tier 1 release (for use on VITROS 5,1 FS and 5,1 FS R analyzers only)
** - Under development-planned for Tier 2 release (for use on VITROS 5,1 FS and 5,1 FS R analyzers only)
*** - Under development-planned for Tier 3 release (for use on VITROS 5,1 FS and 5,1 FS R analyzers only)

The Following Tests are Available on the VITROS Clinical Chemistry Systems:

Assay:	Catalog Number:	Number of Tests:	Calibrator:	Class:
ACET – Acetaminophen	1037274	90	9	Class 7
ACP – Acid Phosphatase	8168122	90	3	Class 4
ALB – Albumin	1988211	90	4	Class 1
ALB – Albumin	8196057	250	4	Class 1
ALC – Alcohol	8046872	90	8	Class 8
ALKP – Alkaline Phosphatase	1053180	300	3	Class 1
ALT – Alanine Aminotransferase	1655281	300	3	Class 1
AMON – Ammonia	1726926	90	5	Class 4
AMON – Ammonia	1721869	300	5	Class 4
AMYL – Amylase	8112724	90	3	Class 3
AMYL – Amylase	1202670	300	3	Class 3
ApoA1 – Apolipoprotein A*	6801737	300	21	Class 5
ApoB – Apolipoprotein B*	6801738	300	22	Class 5
AST – Aspartate Aminotransferase	8433815	300	3	Class 1
BuBc-Unconjugated/Conjugated Bilirubin	1612365	90	4	Class 2
BuBc-Unconjugated/Conjugated Bilirubin	8383051	300	4	Class 2
BUN – Urea Nitrogen	8102204	300	1	Class 1
C3 – Complement 3*	6801735	300	20	Class 5
C4 – Complement 4*	6801736	300	20	Class 5
CAFFN – Caffeine*	6801713	400	15	Class 6
CA – Calcium	1450261	300	1	Class 1
CRBM – Carbamazepine	8892382	90	9	Class 7
CHE – Cholinesterase	8004707	90	6	Class 5
CHE – Cholinesterase	1914605	300	6	Class 5
CHOL – Cholesterol/HDL	1669829	300	2	Class 2
dHDL – Cholesterol/HDL, Direct (MicroTip)	6801727	600	19	Class 3
dHDL – Cholesterol/HDL, Direct (MicroSlide) **	6801895	300	25	Class 3
dLDL – Cholesterol/LDL, Direct*	6801728	600	19	Class 3
CK – Creatine Kinase	8478034	90	3	Class 2
CK – Creatine Kinase	8479396	300	3	Class 2
CKMB-Creatine Kinase MB	8001133	90	6	Class 6
CKMB-Creatine Kinase MB	8058232	300	6	Class 6

Assay:	Catalog Number:	Number of Tests:	Calibrator:	Class:
CL – Chloride	8445207	250	2	Class 1
CREA – Creatinine	8141947	300	1	Class 1
CRP – C-Reactive Protein	8097990	90	7	Class 4
CRP – C-Reactive Protein	1926740	250	7	Class 4
hsCRP – C-Reactive Protein, High Sensitivity*	6801739	300	17	Class 6
DGXN – Digoxin	8343386	90	9	Class 7
ECO2 – Carbon Dioxide	8262396	300	2	Class 1
Fe/TIBC-Iron/Total Iron Binding Capacity	1924547	90	4	Class 3
Fe/TIBC-Iron/Total Iron Binding Capacity	1515808	300	4	Class 3
GENT – Gentamicin*	6801711	300	13	Class 7
GGT – Gamma Glutamyl Transferase	8257289	250	3	Class 3
GLU – Glucose	1707801	300	1	Class 1
%A1C – Hemoglobin A1C*	6801730	300	18	Class 6
IgA – Immunoglobulin A*	6801732	300	20	Class 5
IgG – Immunoglobulin G*	6801733	300	20	Class 5
IgM – Immunoglobulin M*	6801734	300	20	Class 5
K+ - Potassium	8157596	250	2	Class 1
LAC – Lactate	8150112	90	1	Class 3
LAC – Lactate	8433880	300	1	Class 3
LDH-Lactate Dehydrogenase	8384489	250	3	Class 2
LIPA – Lipase	8297749	90	3	Class 3
LIPA – Lipase	1668409	300	3	Class 3
Li – Lithium	1632660	90	1	Class 7
Li – Lithium	8318925	300	1	Class 7
Mg – Magnesium	1921204	90	1	Class 2
Mg – Magnesium	8255093	300	1	Class 2
mALB – Microalbumin*	6801740	300	24	Class 5
Na+ - Sodium	8379034	250	2	Class 1
PHBR – Phenobarbital	8221384	90	9	Class 7
PHYT – Phenytoin	8298671	90	9	Class 7
PHOS – Phosphorus	1513209	300	1	Class 2
PALB – Prealbumin*	6801741	300	23	Class 5
PROT – CSF Protein	8208431	90	5	Class 4
RF – Rheumatoid Factor*	6801729	300	16	Class 5
SALI – Salicylate	1314343	90	1	Class 7
THEO – Theophylline	1307164	90	1	Class 7
THEO – Theophylline	8301764	300	1	Class 7
TOBRA – Tobramycin*	6801712	300	14	Class 7
TBIL – Total Bilirubin	8159931	300	4	Class 1
TRFRN – Transferrin*	6801767	300	20	Class 5
TP – Total Protein	8392292	250	4	Class 1
TRIG – Triglyceride	1336544	300	2	Class 2
URIC – Uric Acid	1943927	300	1	Class 2
UPRO – Urine Protein	6800120	90	10	Class 4
VALP– Valproic Acid*	6801710	300	12	Class 7
VANC – Vancomycin*	6801709	300	11	Class 7

* - Under Development (for use on VITROS 5,1 FS and 5,1 FS R analyzers only).

** - Under Development

CONSUMABLES (CHEMISTRY)
FOR COST-PER-TEST/CPRR (PROGRAM 1)
The following items/quantities are included in the charge/slide price

Description:	Catalog Number:	Unit:
Fixed Quantity Per Year/CPT Analyzer		
Tip Box Liners (500/700/950 Systems)	148 1779	1 Box of 100
CM/Cup Array Slide Disposal Bags	125 0273	1 Box of 100
PM Slide Disposal Bags	125 0299	1 Box of 100
PM II Slide Disposal Bags	814 4925	1 Box of 100
Slide Disposal Box Liners (950 Systems)	112 2423	1 Box of 100
Humidity Packs	124 7873	4 Boxes of 2 Sets
Desiccant Packs	125 0232	4 Boxes of 2 Sets
Air Filter (500/700/950 Systems)	125 0315	2 Boxes of 6 Filters
Air Filter (250 Systems)	133 1560	1 Box of 2 Filters
CAL KIT No. 1 (4 Cal Events)	188 2208	3 Kits (4 Cal Events)
CAL KIT No. 2 (4 Cal Events)	166 2659	3 Kits (4 Cal Events)
CAL KIT No. 3 (4 Cal Events)	129 0709	3 Kits (4 Cal Events)
CAL KIT No. 4 (4 Cal Events)	120 4668	3 Kits (4 Cal Events)
CAL KIT No. 5 (4 Cal Events)	114 9764	3 Kits (4 Cal Events)
CAL KIT No. 6 (4 Cal Events)	120 4247	3 Kits (4 Cal Events)
CAL KIT No. 7 (2 Cal Events)	132 0498	3 Kits (2 Cal Events)
CAL KIT No. 8 (2 Cal Events)	857 8163	3 Kits (2 Cal Events)
CAL KIT No. 9 (2 Cal Events)	856 8040	3 Kits (2 Cal Events)
CAL KIT No. 10 (2 Cal Events)	680 0189	3 Kits (2 Cal Events
PERF VERIFIER Level I (12/Box)	806 7324	4 Boxes of 12 Bottles
PERF VERIFIER Level II (12/Box)	823 1474	4 Boxes of 12 Bottles
PERF VERIFIER Liq. Cont. Level I (6/Box)	846 6492	4 Boxes of 6 Bottles
PERF VERIFIER Liq. Cont. Level II (6/Box)	138 4007	4 Boxes of 6 Bottles
SPECIALTY DILUENT	855 9825	1 Box of 6
TDM Performance Verifier Level I (6/Box)	896 2540	4 Boxes of 6 Bottles
TDM Performance Verifier Level II (6/Box)	179 2357	4 Boxes of 6 Bottles
TDM Performance Verifier Level III (6/Box)	818 2172	4 Boxes of 6 Bottles
CRP Performance Verifier Level 1 (6/Box)	893 6049	4 Boxes of 6 Bottles
CRP Performance Verifier Level II (6/Box)	859 7452	4 Boxes of 6 Bottles
UPRO Performance Verifier I	680 0190	4 Boxes of 6
UPRO Performance Verifier II	680 0191	4 Boxes of 6
Isoenzyme Verifier Level I (6/Box)	872 1508	4 Boxes of 6 Bottles
Isoenzyme Verifier Level II (6/Box)	874 8220	4 Boxes of 6 Bottles
Electrolyte Reference Fluid II	131 6363	22 Boxes of 18 Bottles
Urine Electrolyte Diluent	111 0352	1 Box of 6 Bottles
Mixing Cup Array (250 System)	163 1779	4 Boxes of 48
Micro Tips (250 System)	147 4030	Shipped NC w/Ref. Fld
Slide Disposal Box Liners (250 System)	120 4791	1 Box of 100
Electrolyte Reference Fluid (250 System)	176 5304	13 Boxes of 30 Bottles
Immuno Wash Fluid (250/950 Systems)	183 0033	12 Boxes of 30 Bottles
950 Reference Fluid (30/Box)	805 7812	13 Boxes of 30 Bottles
Variable with Slide Volume		
Disposable Sample Tips (PCS II) (550/750/950) *	844 7823	Box of 1000/5000 Slides
VITROS VersaTip Disposable Tips (250/950) **	680 1715	Box of 1000/5000 Slides
Sample Cup Pierced Caps	145 1392	Box of 1000/5000 Slides
Micro Sample Cup	121 3115	Box of 1000/5000 Slides

* - Compatible with all VITROS 550 Analyzers, all VITROS 750 Analyzers, and VITROS 950 Analyzers with software prior to version 3.21.
** - Compatible with all VITROS 250 Analyzers, and VITROS 950 Analyzers with software version 3.21 or later.

CPT/CPPR Early Termination Schedule (Chemistry)
Year 2

Routine Chemistry Slide Proposed Pricing Table **V797P-6565a**

	2-Year Plan Full Service (Incl. Consumables)			2-Year Plan Business Service (Incl. Consumables)		
Volume (K)	VITROS 250	VITROS 950	VITROS 950R	VITROS 250	VITROS 950	VITROS 950R
50,000 – 74,999	$1.260	$2.654	$1.235	$1.220	$2.590	$1.175
75,000 – 99,999	$0.929	$1.858	$0.912	$0.902	$1.815	$0.872
100,000 – 149,999	$0.727	$1.424	$0.715	$0.707	$1.392	$0.685
150,000 – 199,999	$0.558	$1.023	$0.550	$0.545	$1.001	$0.530
200,000 – 249,999	$0.468	$0.816	$0.482	$0.458	$0.800	$0.447
250,000 – 299,999	$0.420	$0.816	$0.462	$0.458	$0.800	$0.447
300,000 – 399,999	$0.388	$0.620	$0.384	$0.381	$0.610	$0.374
400,000 – 499,999	$0.337	$0.511	$0.334	$0.332	$0.503	$0.326
500,000 – 599,999	$0.304	$0.443	$0.302	$0.300	$0.437	$0.296
600,000 – 699,999	$0.288	$0.404	$0.286	$0.285	$0.399	$0.281
700,000 – 799,999	$0.259	$0.358	$0.257	$0.256	$0.354	$0.253
800,000 – 1,000,000	$0.241	$0.328	$0.239	$0.328	$0.324	$0.236
1,000,000 – 1,199,999	$0.225	$0.295	$0.224	$0.223	$0.291	$0.221
1,200,000 – 1,599,999	$0.212	$0.270	$0.211	$0.210	$0.267	$0.208
1,600,000 – 1,999,999	$0.193	$0.237	$0.192	$0.192	$0.235	$0.190
2,000,000 – 2,399,999	$0.183	$0.218	$0.182	$0.182	$0.216	$0.181
2,400,000 – 2,999,999	$0.174	$0.203	$0.173	$0.173	$0.202	$0.172
3,000,000 – 3,499,999	$0.166	$0.189	$0.166	$0.165	$0.188	$0.165
>3,500,000	$0.159	$0.179	$0.158	$0.158	$0.178	$0.158

CPT/CPPR Early Termination Schedule (Chemistry)
Year 3

Routine Chemistry Slide Proposed Pricing Table **V797P-6565a**

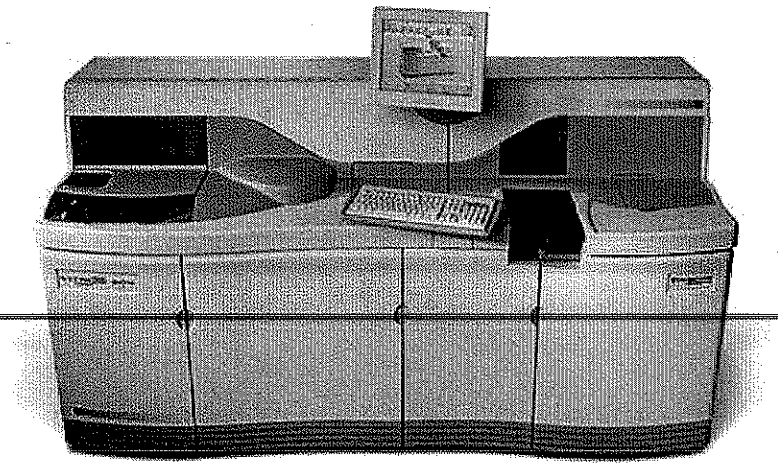
	3-Year Plan Full Service (Incl. Consumables)			3-Year Plan Business Service (Incl. Consumables)		
Volume (K)	VITROS 250	VITROS 950	VITROS 950R	VITROS 250	VITROS 950	VITROS 950R
50,000 – 74,999	$0.046	$2.038	$1.069	$1.006	$1.974	$1.009
75,000 – 99,999	$0.786	$1.447	$0.802	$0.760	$1.405	$0.762
100,000 – 149,999	$0.620	$1.116	$0.632	$0.600	$1.084	$0.602
150,000 – 199,999	$0.487	$0.817	$0.494	$0.473	$0.796	$0.474
200,000 – 249,999	$0.414	$0.662	$0.420	$0.404	$0.646	$0.405
250,000 – 299,999	$0.377	$0.576	$0.382	$0.369	$0.583	$0.370
300,000 – 399,999	$0.352	$0.518	$0.356	$0346	$0.507	$0.346
400,000 – 499,999	$0.310	$0.434	$0.313	$0.305	$0.426	$0.306
500,000 – 599,999	$0.283	$0.382	$0.285	$0.279	$0.375	$0.279
600,000 – 699,999	$0.270	$0.353	$0.272	$0.267	$0.347	$0.267
700,000 – 799,999	$0.243	$0.314	$0.245	$0.240	$0.310	$0.241
800,000 – 1,000,000	$0.228	$0.290	$0.229	$0.225	$0.286	$0.225
1,000,000 – 1,199,999	$0.214	$0.264	$0.215	$0.212	$0.261	$0.212
1,200,000 – 1,599,999	$0.203	$0.244	$0.204	$0.201	$0.242	$0.202
1,600,000 – 1,999,999	$0.188	$0.217	$0.187	$0.189	$0.189	$0.169
2,000,000 – 2,399,999	$0.178	$0.202	$0.178	$0.177	$0.201	$0.177
2,400,000 – 2,999,999	$0.170	$0.190	$0.170	$0.169	$0.169	$0.169
3,000,000 – 3,499,999	$0.162	$0.179	$0.163	$0.162	$0.178	$0.162
>3,500,000	$0.156	$0.170	$0.158	$0.155	$0.169	$0.155

CPT/CPPR Early Termination Schedule (Chemistry)
Year 4

Routine Chemistry Slide Proposed Pricing Table **V797P-6565a**

	4-Year Plan Full Service (Incl. Consumables)			4-Year Plan Business Service (Incl. Consumables)		
Volume (K)	VITROS 250	VITROS 950	VITROS 950R	VITROS 250	VITROS 950	VITROS 950R
50,000 – 74,999	$0.940	$1.729	$0.985	$0.900	$1.685	$0.925
75,000 – 99,999	$0.716	$1.241	$0.746	$0.669	$1.199	$0.706
100,000 – 149,999	$0.567	$0.961	$0.590	$0.547	$0.929	$0.706
150,000 – 199,999	$0.451	$0.714	$0.466	$0.438	$0.569	$0.384
200,000 – 249,999	$0.388	$0.585	$0.399	$0.378	$0.569	$0.384
250,000 – 299,999	$0.356	$0.514	$0.365	$0.348	$0.501	$0.353
300,000 – 399,999	$0.335	$0.466	$0.342	$0.328	$0.455	$0.332
400,000 – 499,999	$0.297	$0.396	$0.303	$0.292	$0.388	$0.295
500,000 – 599,999	$0.272	$0.396	$0.303	$0.292	$0.388	$0.295
600,000 – 699,999	$0.261	$0.327	$0.265	$0.258	$0.322	$0.260
700,000 – 799,999	$0.236	$0.292	$0.239	$0.233	$0.267	$0.235
800,000 – 1,000,000	$0.221	$0.270	$0.224	$0.218	$0.266	$0.220
1,000,000 – 1,199,999	$0.209	$0.246	$0.211	$0.207	$0.245	$0.208
1,200,000 – 1,599,999	$0.199	$0.232	$0.201	$0.197	$0.229	$0.198
1,600,000 – 1,999,999	$0.183	$0.206	$0.184	$0.182	$0.206	$0.183
2,000,000 – 2,399,999	$0.175	$0.195	$0.176	$0.174	$0.193	$0.175
2,400,000 – 2,999,999	$0.167	$0.184	$0.168	$0.166	$0.182	$0.167
3,000,000 – 3,499,999	$0.161	$0.174	$0.161	$0.160	$0.173	$0.160
>3,500,000	$0.154	$0.165	$0.155	$0.154	$0.164	$0.154

VITROS Clinical Chemistry Equipment Description

Catalog Number:	Equipment:	Description:
		VITROS 5,1 FS Clinical Chemistry System
680 1375 680 1975	VITROS 5,1 FS Chemistry System Other Accessories: UPS	Provides Colorimetric, Potentiometric, Rate, ImmunoRate, and Turbidimetric capabilities. Includes Intellicheck™ Technology, e-Connectivity™, Primary Container Sampling (PCS), Auto-Dilution, Auto-Repeat, Auto-Reflexing, Bi-Directional Capability including Host Query, sample quality check for Hemolysis, Icterus, and Turbidity, Automatic Tip Loading, and Printer Kit. Includes parts kit and installation kit. Uninterruptible Power Supply (UPS) is not included in the CPT and must be ordered using catalog number as listed.
680 1890 680 1975	VITROS 5,1 FS R Chemistry System (Refurbished*) Other Accessories: UPS	Provides Colorimetric, Potentiometric, Rate, ImmunoRate, and Turbidimetric capabilities. Includes Intellicheck™ Technology, e-Connectivity™, Primary Container Sampling (PCS), Auto-Dilution, Auto-Repeat, Auto-Reflexing, Bi-Directional Capability including Host Query, sample quality check for Hemolysis, Icterus, and Turbidity, Automatic Tip Loading, and Printer Kit. Includes parts kit and installation kit. Uninterruptible Power Supply (UPS) is not included in the CPT and must be ordered using catalog number as listed. * - VITROS refurbished equipment is brought to like-new condition and tested.

VITROS 5,1 FS/5,1 FS R Analyzers for Clinical Chemistry Testing

Cost Per Test (CPT) Pricing
Total Annual Committed Test Volume

Prices include IFF

CPT - VITROS 5,1 FS & 5,1 FS R:												
		Access Tier <99,999	100,000-199,999	200,000-299,999	300,000-399,999	400,000-499,999	500,000-599,999	600,000-699,999	700,000-799,999	800,000-999,999	1,000,000-1,249,999	1,250,000-1,499,999	>1,500,000
Class 1:		$ 1.7361	$ 0.7029	$ 0.4997	$ 0.4077	$ 0.3528	$ 0.3105	$ 0.2815	$ 0.2602	$ 0.2439	$ 0.2192	$ 0.2031	$ 0.1923
Class 2:		$ 1.7839	$ 0.7388	$ 0.5339	$ 0.4402	$ 0.3836	$ 0.3387	$ 0.3080	$ 0.2854	$ 0.2691	$ 0.2427	$ 0.2257	$ 0.2136
Class 3:		$ 2.5224	$ 1.4208	$ 1.2005	$ 1.1043	$ 1.0451	$ 1.0028	$ 0.9696	$ 0.9418	$ 0.9256	$ 0.8965	$ 0.8719	$ 0.8546
Class 4:		$ 3.5480	$ 2.3183	$ 2.0723	$ 1.9633	$ 1.8913	$ 1.8361	$ 1.7901	$ 1.7495	$ 1.7332	$ 1.6914	$ 1.6539	$ 1.6239
Class 5:		$ 3.8526	$ 2.6144	$ 2.3667	$ 2.2568	$ 2.1839	$ 2.1279	$ 2.0810	$ 2.0396	$ 2.0233	$ 1.9806	$ 1.9423	$ 1.9114
Class 6:		$ 5.8355	$ 4.3494	$ 4.0522	$ 3.9175	$ 3.8198	$ 3.7391	$ 3.6674	$ 3.6011	$ 3.5849	$ 3.5174	$ 3.4543	$ 3.3986
Class 7:		$ 3.6133	$ 2.4050	$ 2.1633	$ 2.0564	$ 1.9865	$ 1.9335	$ 1.8896	$ 1.8511	$ 1.8349	$ 1.7952	$ 1.7598	$ 1.7319
Class 8:		$ 3.2714	$ 2.1058	$ 1.8727	$ 1.7700	$ 1.7045	$ 1.6557	$ 1.6161	$ 1.5819	$ 1.5656	$ 1.5302	$ 1.4992	$ 1.4755

Cost Per Reportable Result (CPRR) Pricing
Total Annual Committed Patient Volume

Prices include IFF

CPRR - VITROS 5,1 FS & 5,1 FS R:												
		Access Tier <99,999	100,000-199,999	200,000-299,999	300,000-399,999	400,000-499,999	500,000-599,999	600,000-699,999	700,000-799,999	800,000-999,999	1,000,000-1,249,999	1,250,000-1,499,999	>1,500,000
Class 1:		$ 2.6709	$ 0.9372	$ 0.6246	$ 0.4797	$ 0.4009	$ 0.3450	$ 0.3060	$ 0.2828	$ 0.2651	$ 0.2382	$ 0.2207	$ 0.2090
Class 2:		$ 2.7445	$ 0.9851	$ 0.6673	$ 0.5179	$ 0.4359	$ 0.3763	$ 0.3348	$ 0.3102	$ 0.2925	$ 0.2638	$ 0.2454	$ 0.2322
Class 3:		$ 3.8806	$ 1.8945	$ 1.5007	$ 1.2992	$ 1.1876	$ 1.1142	$ 1.0539	$ 1.0237	$ 1.0060	$ 0.9745	$ 0.9477	$ 0.9290
Class 4:		$ 5.4585	$ 3.0910	$ 2.5904	$ 2.3097	$ 2.1492	$ 2.0402	$ 1.9457	$ 1.9016	$ 1.8840	$ 1.8385	$ 1.7978	$ 1.7651
Class 5:		$ 5.9271	$ 3.4858	$ 2.9584	$ 2.6550	$ 2.4817	$ 2.3644	$ 2.2620	$ 2.2169	$ 2.1993	$ 2.1528	$ 2.1112	$ 2.0776
Class 6:		$ 8.9778	$ 5.7992	$ 5.0652	$ 4.6088	$ 4.3407	$ 4.1545	$ 3.9863	$ 3.9142	$ 3.8966	$ 3.8232	$ 3.7547	$ 3.6941
Class 7:		$ 5.5590	$ 3.2066	$ 2.7041	$ 2.4192	$ 2.2574	$ 2.1483	$ 2.0539	$ 2.0121	$ 1.9944	$ 1.9513	$ 1.9129	$ 1.8825
Class 8:		$ 5.0330	$ 2.8078	$ 2.3409	$ 2.0824	$ 1.9369	$ 1.8397	$ 1.7566	$ 1.7194	$ 17018	$ 1.6633	$ 1.6295	$ 1.6038

Other Add-On or Deducted Charges

Prices include IFF

Incremental 5,1 FS or 5,1 FS R:		
Volume (1,000)	CPT	CPRR
< 100	$ 1.3905	$ 2.1392
100-199	$ 0.4635	$ 0.6180
200-299	$ 0.2781	$ 0.3476
300-399	$ 0.1986	$ 0.2337
400-499	$ 0.1545	$ 0.1756
500-599	$ 0.1264	$ 0.1405
600-699	$ 0.1070	$ 0.1163
700-799	$ 0.0927	$ 0.1008
800-999	$ 0.0772	$ 0.0840
1000-1249	$ 0.0618	$ 0.0672
1250-1499	$ 0.0506	$ 0.0550
>1500	$ 0.0463	$ 0.0504

Deduct when 5,1 FS or 5,1 FS R is owned:		
Volume (1,000)	CPT	CPRR
< 100	$ (0.8055)	$ (1.2392)
100-199	$ (0.2685)	$ (0.3580)
200-299	$ (0.1611)	$ (0.2014)
300-399	$ (0.1151)	$ (0.1354)
400-499	$ (0.0895)	$ (0.1017)
500-599	$ (0.0732)	$ (0.0814)
600-699	$ (0.0620)	$ (0.0673)
700-799	$ (0.0537)	$ (0.0584)
800-999	$ (0.0447)	$ (0.0486)
1000-1249	$ (0.0358)	$ (0.0389)
1250-1499	$ (0.0293)	$ (0.0318)
>1500	$ (0.0268)	$ (0.0292)

Add on 5,1 FS or 5,1 FS R: *		
Volume (1,000)	UPS	Training
< 100	$ 0.1120	$ 0.0760
100-199	$ 0.0373	$ 0.0253
200-299	$ 0.0224	$ 0.0152
300-399	$ 0.0160	$ 0.0109
400-499	$ 0.0124	$ 0.0084
500-599	$ 0.0102	$ 0.0069
600-699	$ 0.0086	$ 0.0058
700-799	$ 0.0075	$ 0.0051
800-999	$ 0.0062	$ 0.0042
1000-1249	$ 0.0050	$ 0.0034
1250-1499	$ 0.0041	$ 0.0028
>1500	$ 0.0037	$ 0.0025

* Based on 12-month period

Deduct when reducing service coverage for 5,1 FS or 5,1 FS R: *		
Volume (1,000)	8x5 M-F	8-5 x 7
< 100	$ (0.2250)	$ (0.1350)
100-199	$ (0.0750)	$ (0.0450)
200-299	$ (0.0450)	$ (0.0270)
300-399	$ (0.0321)	$ (0.0193)
400-499	$ (0.0250)	$ (0.0150)
500-599	$ (0.0205)	$ (0.0123)
600-699	$ (0.0173)	$ (0.0104)
700-799	$ (0.0150)	$ (0.0090)
800-999	$ (0.0125)	$ (0.0075)
1000-1249	$ (0.0100)	$ (0.0060)
1250-1499	$ (0.0082)	$ (0.0049)
>1500	$ (0.0075)	$ (0.0045)

* Use when reducing coverage from 24x7

VITROS 5,1 FS/5,1 FS R Early Termination: Under the terms of this agreement, notification of termination by any facility during or at the end of the Government's fiscal year immediately voids any BPA pricing program that the facility may have been participating in. Pricing for the facility will immediately revert to the negotiated FSS Access Tier pricing contained in this pricelist, plus additional penalties. The following table shall be utilized to calculate additional penalties for all subsequent purchases of tests. Based on the equipment and length of time the equipment has been installed, the calculation will include dividing the value in the following table by the estimated number of tests that will be purchased by the facility, and adding that value to the FSS Access Tier pricing.

VITROS 5,1 FS / 5,1 FS R Early Termination Schedule	
Year 2	$161,093.00
Year 3	$120,820.00
Year 4	$80,546.00
Year 5	$40,273.00

ECi Cost Per Test (CPT) includes One-VITROS ECiQ Analyzer (Catalog No. 192 2814)

Volume includes Hepatitis tests that are purchased

Product Group:	Assay:	10,000-14,999	15,000-19,999	20,000-24,999	25,000-29,999	30,000-34,999	35,000-39,999	40,000-44,999	45,000-49,999	50,000-54,999	55,000-59,999	60,000-64,999	65,000-69,999
Thyroids	TSH	$4.77	$3.49	$2.97	$2.66	$2.30	$2.15	$2.04	$1.95	$1.88	$1.82	$1.62	$1.58
	FT4	$4.59	$3.34	$2.83	$2.51	$2.17	$2.02	$1.91	$1.82	$1.75	$1.70	$1.51	$1.47
	FT3	$4.59	$3.34	$2.83	$2.51	$2.17	$2.02	$1.91	$1.82	$1.75	$1.70	$1.51	$1.47
	TT4	$4.59	$3.34	$2.83	$2.51	$2.17	$2.02	$1.91	$1.82	$1.75	$1.70	$1.51	$1.47
	TT3	$4.41	$3.19	$2.68	$2.37	$2.04	$1.89	$1.78	$1.69	$1.63	$1.57	$1.40	$1.36
	T3 Uptake	$4.41	$3.19	$2.68	$2.37	$2.04	$1.89	$1.78	$1.69	$1.63	$1.57	$1.40	$1.36
Metabolics	Cortisol	$3.76	$2.76	$2.26	$1.96	$1.76	$1.62	$1.51	$1.43	$1.37	$1.31	$1.27	$1.23
Fertility	B-HCG	$4.77	$3.49	$2.97	$2.66	$2.30	$2.15	$2.04	$1.95	$1.88	$1.82	$1.62	$1.58
	FSH	$3.96	$2.96	$2.46	$2.16	$1.96	$1.82	$1.71	$1.63	$1.57	$1.51	$1.47	$1.43
	LH	$3.96	$2.96	$2.46	$2.16	$1.96	$1.82	$1.71	$1.63	$1.57	$1.51	$1.47	$1.43
	Prolactin	$3.96	$2.96	$2.46	$2.16	$1.96	$1.82	$1.71	$1.63	$1.57	$1.51	$1.47	$1.43
	Progesterone	$4.86	$3.86	$3.36	$3.06	$2.86	$2.72	$2.61	$2.53	$2.47	$2.41	$2.37	$2.33
	Estradiol	$4.86	$3.86	$3.36	$3.06	$2.86	$2.72	$2.61	$2.53	$2.47	$2.41	$2.37	$2.33
	Testosterone	$4.86	$3.86	$3.36	$3.06	$2.86	$2.72	$2.61	$2.53	$2.47	$2.41	$2.37	$2.33
Oncology	AFP	$7.53	$5.78	$5.27	$4.96	$4.28	$4.13	$4.02	$3.93	$3.87	$3.81	$3.29	$3.25
	CA 15-3	$4.86	$3.86	$3.36	$3.06	$2.96	$2.72	$2.61	$2.53	$2.47	$2.41	$2.37	$2.33
	CA-125	$5.61	$4.61	$4.11	$3.81	$3.61	$3.47	$3.36	$3.28	$3.22	$3.16	$3.12	$3.08
	CEA	$7.53	$5.78	$5.27	$4.96	$4.28	$4.13	$4.02	$3.93	$3.87	$3.81	$3.29	$3.25
	PSA	$8.86	$6.89	$6.38	$6.07	$5.24	$5.09	$4.98	$4.89	$4.83	$4.77	$4.10	$4.06
Cardiology	CK-MB	$6.01	$4.53	$4.01	$3.70	$3.19	$3.04	$2.93	$2.85	$2.78	$2.72	$2.37	$2.33
	Troponin-I	$7.79	$6.01	$5.49	$5.18	$4.47	$4.32	$4.21	$4.13	$4.06	$4.00	$3.45	$3.41
	Myoglobin	$ 6.8260	$ 5.4510	$ 4.7169	$ 4.4072	$ 4.0450	$ 3.8975	$ 3.6312	$ 3.5451	$ 3.3984	$ 3.3421	$ 3.2173	$ 3.1776
Anemia	Ferritin	$4.99	$3.68	$3.16	$2.85	$2.46	$2.31	$2.20	$2.11	$2.04	$1.98	$1.75	$1.71
	B12	$4.99	$3.68	$3.16	$2.85	$2.46	$2.31	$2.20	$2.11	$2.04	$1.98	$1.75	$1.71
	Folate	$4.99	$3.68	$3.16	$2.85	$2.46	$2.31	$2.20	$2.11	$2.04	$1.98	$1.75	$1.71
Skeletal	NTx	$9.16	$8.16	$7.66	$7.36	$7.16	$7.02	$6.91	$6.83	$6.77	$6.71	$6.67	$6.63
Hepatitis	Anti-HBs	$10.39	$9.39	$8.88	$7.27	$7.07	$6.92	$5.53	$5.45	$5.38	$4.77	$4.73	$4.69
	HBsAg	$11.18	$10.17	$9.67	$7.91	$7.71	$7.57	$6.04	$5.96	$5.89	$5.23	$5.19	$5.15
	Anti-HCV	$13.77	$12.76	$12.26	$9.79	$9.59	$9.45	$8.34	$8.26	$8.19	$7.71	$7.67	$7.63
	Anti-HBc IgM	$12.6986	$10.7182	$ 9.6603	$ 9.3507	$ 8.6927	$ 8.5453	$ 7.9832	$ 7.8971	$ 7.6477	$ 9.2578	$ 8.6591	$ 8.4115
	Anti-HBc Total	$11.6873	$ 9.7611	$ 8.6761	$ 8.3664	$ 7.7536	$ 7.6061	$ 7.0892	$ 7.0032	$ 6.7312	$ 8.1401	$ 7.6486	$ 7.4245

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ECi Cost Per Test (CPT) includes One-VITROS ECiQ Analyzer (Catalog No. 192 2814)

Continued from previous page

Product Group:	Assay:	70,000 – 89,999	90,000 – 109,999	110,000 – 129,999	130,000 – 149,999	150,000 – 199,999	200,000 +
Thyroids	TSH	$1.54	$1.45	$1.29	$1.24	$1.21	$1.16
	FT4	$1.44	$1.34	$1.19	$1.15	$1.12	$1.06
	FT3	$1.44	$1.34	$1.19	$1.15	$1.12	$1.06
	TT4	$1.44	$1.34	$1.19	$1.15	$1.12	$1.06
	TT3	$1.33	$1.23	$1.09	$1.05	$1.02	$0.97
	T3 Uptake	$1.33	$1.23	$1.09	$1.05	$1.02	$0.97
Metabolics	Cortisol	$1.19	$1.10	$1.04	$1.00	$0.97	$0.92
Fertility	B-HCG	$1.54	$1.45	$1.29	$1.24	$1.21	$1.16
	FSH	$1.39	$1.30	$1.24	$1.20	$1.17	$1.12
	LH	$1.39	$1.30	$1.24	$1.20	$1.17	$1.12
	Prolactin	$1.39	$1.30	$1.24	$1.20	$1.17	$1.12
	Progesterone	$2.29	$2.20	$2.14	$2.10	$2.07	$2.02
	Estradiol	$2.29	$2.20	$2.14	$2.10	$2.07	$2.02
	Testosterone	$2.29	$2.20	$2.14	$2.10	$2.07	$2.02
Oncology	AFP	$3.22	$3.12	$2.77	$2.73	$2.70	$2.65
	CA 15-3	$2.29	$2.20	$2.14	$2.10	$2.07	$2.02
	CA-125	$3.04	$2.95	$2.89	$2.85	$2.82	$2.77
	CEA	$3.22	$3.12	$2.77	$2.73	$2.70	$2.65
	PSA	$4.03	$3.93	$3.49	$3.45	$3.42	$3.37
Cardiology	CK-MB	$2.30	$2.20	$1.96	$1.91	$1.88	$1.83
	Troponin-I	$3.38	$3.28	$2.92	$2.87	$2.84	$2.79
	Myoglobin	$ 3.0501	$ 2.8584	$ 2.7024	$ 2.6590	$ 2.6273	$ 2.5757
Anemia	Ferritin	$1.68	$1.58	$1.41	$1.36	$1.33	$1.28
	B12	$1.68	$1.58	$1.41	$1.36	$1.33	$1.28
	Folate	$1.68	$1.58	$1.41	$1.36	$1.33	$1.28
Skeletal	NTx	$6.59	$6.50	$6.44	$6.40	$6.37	$6.32
Hepatitis	Anti-HBs	$4.20	$4.11	$4.05	$3.42	$3.39	$3.34
	HBsAg	$4.59	$4.50	$4.44	$3.74	$3.71	$3.66
	Anti-HCV	$6.87	$6.78	$6.72	$6.46	$6.43	$6.38
	Anti-HBc IgM	$ 7.8738	$ 7.4543	$ 7.0754	$ 7.0261	$ 6.9901	$ 6.9314
	Anti-HBc Total	$ 6.9401	$ 6.5513	$ 6.2031	$ 6.1539	$ 6.1178	$ 6.0592

Stand Alone Hepatitis Test CPT Pricing (Volume per ECiQ Analyzer)

Pricing for customers using ECiQ for Hepatitis testing only. Volumes are independent of other ECiQ tests.

Product Group:	Assay:	0 - 4,999	5,000 - 9,999	10,000 - 14,999	15,000 - 19,999	20,000 - 29,999	30,000 - 39,999	40,000 - 49,999	50,000 - 74,999	75,000 +
Hepatitis	Anti-HBs	$ 21.91	$ 10.90	$ 8.41	$ 6.65	$ 5.23	$ 4.40	$ 3.91	$ 3.55	$ 3.30
	HBsAg	$ 22.69	$ 11.54	$ 8.92	$ 7.10	$ 5.62	$ 4.72	$ 4.22	$ 3.83	$ 3.59
	Anti-HCV	$ 25.27	$ 13.41	$ 11.21	$ 9.57	$ 7.89	$ 7.43	$ 6.99	$ 6.67	$ 6.42
	Anti-HBc IgM	$ 24.9545	$ 13.9441	$ 10.1251	$ 8.6413	$ 7.7640	$ 7.0673	$ 6.6287	$ 5.9772	$ 5.2289
	Anti-HBc Total	$ 24.0063	$ 12.9960	$ 8.6803	$ 6.8353	$ 5.6691	$ 4.6653	$ 4.2447	$ 3.9680	$ 3.5990

ECi Cost Per Reportable-CPRR (Program 1) Includes One-VITROS ECiQ Analyzer (Catalog No. 192 2814)

Product Group:	Assays:	10,000-14,999	15,000-19,999	20,000-24,999	25,000-29,999	30,000-34,999	35,000-39,999	40,000-44,999	45,000-49,999	50,000-54,999	55,000-59,999	60,000-64,999	65,000-69,999
Thyroids	TSH	$7.94	$5.45	$4.50	$3.80	$3.19	$2.90	$2.68	$2.50	$2.35	$2.23	$1.93	$1.83
	FT4	$7.65	$5.22	$4.28	$3.59	$3.01	$2.73	$2.51	$2.34	$2.19	$2.07	$1.80	$1.71
	FT3	$7.65	$5.22	$4.28	$3.59	$3.01	$2.73	$2.51	$2.34	$2.19	$2.07	$1.80	$1.71
	TT4	$7.65	$5.22	$4.28	$3.59	$3.01	$2.73	$2.51	$2.34	$2.19	$2.07	$1.80	$1.71
	TT3	$7.35	$4.99	$4.06	$3.38	$2.83	$2.56	$2.34	$2.17	$2.03	$1.91	$1.67	$1.58
	T3 Uptake	$7.35	$4.99	$4.06	$3.38	$2.83	$2.56	$2.34	$2.17	$2.03	$1.91	$1.67	$1.58
Metabolics	Cortisol	$6.27	$4.32	$3.43	$2.81	$2.45	$2.19	$1.99	$1.84	$1.71	$1.60	$1.51	$1.43
Fertility	B-HCG	$7.94	$5.45	$4.50	$3.80	$3.19	$2.90	$2.68	$2.50	$2.35	$2.23	$1.93	$1.83
	FSH	$6.60	$4.63	$3.73	$3.09	$2.73	$2.46	$2.26	$2.09	$1.96	$1.84	$1.74	$1.66
	LH	$6.60	$4.63	$3.73	$3.09	$2.73	$2.46	$2.26	$2.09	$1.96	$1.84	$1.74	$1.66
	Prolactin	$6.60	$4.63	$3.73	$3.09	$2.73	$2.46	$2.26	$2.09	$1.96	$1.84	$1.74	$1.66
	Progesterone	$8.10	$6.04	$5.10	$4.38	$3.98	$3.68	$3.44	$3.25	$3.08	$2.94	$2.82	$2.71
	Estradiol	$8.10	$6.04	$5.10	$4.38	$3.98	$3.68	$3.44	$3.25	$3.08	$2.94	$2.82	$2.71
	Testosterone	$8.10	$6.04	$5.10	$4.38	$3.98	$3.68	$3.44	$3.25	$3.08	$2.94	$2.82	$2.71
Oncology	AFP	$12.54	$9.04	$7.98	$7.08	$5.94	$5.58	$5.29	$5.04	$4.83	$4.64	$3.92	$3.78
	CA 15-3	$8.10	$6.04	$5.10	$4.38	$3.98	$3.68	$3.44	$3.25	$3.08	$2.94	$2.82	$2.71
	CA-125	$9.35	$7.20	$6.23	$5.44	$5.01	$4.69	$4.42	$4.21	$4.03	$3.89	$3.77	$3.66
	CEA	$12.54	$9.04	$7.98	$7.08	$5.94	$5.58	$5.29	$5.04	$4.83	$4.64	$3.92	$3.78
	PSA	$14.77	$10.77	$9.66	$8.67	$7.28	$6.88	$6.55	$6.27	$6.03	$5.82	$4.88	$4.72
Cardiology	CK-MB	$10.02	$7.07	$6.07	$5.28	$4.43	$4.11	$3.86	$3.65	$3.47	$3.32	$2.83	$2.71
	Troponin-I	$12.99	$9.39	$8.32	$7.40	$6.21	$5.84	$5.54	$5.29	$5.07	$4.88	$4.11	$3.97
Anemia	Ferritin	$8.31	$5.74	$4.79	$4.07	$3.41	$3.12	$2.89	$2.71	$2.55	$2.42	$2.09	$1.99
	B12	$8.31	$5.74	$4.79	$4.07	$3.41	$3.12	$2.89	$2.71	$2.55	$2.42	$2.09	$1.99
	Folate	$8.31	$5.74	$4.79	$4.07	$3.41	$3.12	$2.89	$2.71	$2.55	$2.42	$2.09	$1.99
Skeletal	NTx	$15.27	$12.75	$11.61	$10.52	$9.95	$9.49	$9.10	$8.76	$8.46	$8.18	$7.93	$7.71

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ECi Cost Per Reportable-CPRR (Program 1) Includes One-VITROS ECiQ Analyzer (Catalog No. 192 2814)

Continued from previous page

Product Group:	Assay:	70,000 – 89,999	90,000 – 109,999	110,000 – 129,999	130,000 – 149,999	150,000 – 199,999	200,000 +
Thyroids	TSH	$1.75	$1.64	$1.46	$1.41	$1.38	$1.32
	FT4	$1.63	$1.52	$1.35	$1.30	$1.27	$1.21
	FT3	$1.63	$1.52	$1.35	$1.30	$1.27	$1.21
	TT4	$1.63	$1.52	$1.35	$1.30	$1.27	$1.21
	TT3	$1.51	$1.40	$1.24	$1.19	$1.16	$1.10
	T3 Uptake	$1.51	$1.40	$1.24	$1.19	$1.16	$1.10
Metabolics	Cortisol	$1.36	$1.25	$1.18	$1.13	$1.10	$1.04
Fertility	B-HCG	$1.75	$1.64	$1.46	$1.41	$1.38	$1.32
	FSH	$1.58	$1.48	$1.41	$1.36	$1.32	$1.27
	LH	$1.58	$1.48	$1.41	$1.36	$1.32	$1.27
	Prolactin	$1.58	$1.48	$1.41	$1.36	$1.32	$1.27
	Progesterone	$2.61	$2.50	$2.43	$2.38	$2.35	$2.29
	Estradiol	$2.61	$2.50	$2.43	$2.38	$2.35	$2.29
	Testosterone	$2.61	$2.50	$2.43	$2.38	$2.35	$2.29
Oncology	AFP	$3.66	$3.54	$3.15	$3.10	$3.07	$3.01
	CA 15-3	$2.61	$2.50	$2.43	$2.38	$2.35	$2.29
	CA-125	$3.56	$3.35	$3.28	$3.23	$3.20	$3.14
	CEA	$3.66	$3.54	$3.15	$3.10	$3.07	$3.01
	PSA	$4.58	$4.46	$3.97	$3.92	$3.89	$3.83
Cardiology	CK-MB	$2.61	$2.50	$2.23	$2.18	$2.14	$2.08
	Troponin-I	$3.84	$3.73	$3.32	$3.27	$3.23	$3.17
Anemia	Ferritin	$1.91	$1.80	$1.60	$1.55	$1.51	$1.45
	B12	$1.91	$1.80	$1.60	$1.55	$1.51	$1.45
	Folate	$1.91	$1.80	$1.60	$1.55	$1.51	$1.45
Skeletal	NTx	$7.49	$7.39	$7.32	$7.27	$7.23	$7.18

Incremental VITROS ECiQ Analyzer (Catalog No. 192 2814)

Add on cost to current contract		
Total Annual Volume	Incremental Charge/Well CPT	Incremental Charge/Well CPRR
10k-14.9k	$2.91	$4.85
15k-19.9k	$1.94	$3.03
20k-24.9k	$1.46	$2.21
25k-29.9k	$1.16	$1.66
30k-34.9k	$0.97	$1.35
35k-39.9k	$0.83	$1.12
40k-44.9k	$0.73	$0.96
45k-49.9k	$0.65	$0.83
50k-54.9k	$0.58	$0.73
55k-59.9k	$0.53	$0.65
60k-64.9k	$0.49	$0.58
65k-69.9k	$0.45	$0.52
70k-89.9k	$0.42	$0.47
90k-109.9k	$0.32	$0.37
110k-129.9k	$0.26	$0.30
130k-149.9k	$0.22	$0.25
150k-199.9k	$0.19	$0.22
200k +	$0.15	$0.17

Catalog Numbers (Immunochemistry)

VITROS ECiQ Analyzer Tests

Catalog Number:	Assay:	Unit Size:	Category:
855 2630	Estradiol	100 events	Fertility
184 9793	Prolactin	100 events	Fertility
135 0198	LH	100 events	Fertility
130 6026	Testosterone	100 events	Fertility
131 5589	Free T3	100 events	Thyroids
132 2528	Total T3	100 events	Thyroids
147 1481	T3 Uptake	100 events	Thyroids
835 6636	Ferritin	100 events	Anemia
151 3266	Folate	100 events	Anemia
188 6704	PSA	100 events	Oncology
680 0039	CA 15-3	100 events	Oncology
680 0038	CA-125	100 events	Oncology
194 9882	Troponin-I	100 events	Cardiology
680 1042	Myoglobin	100 events	Cardiology
193 8570	Progesterone	100 events	Fertility
193 1922	FSH	100 events	Fertility
680 0269	BHCG	100 events	Fertility
191 2997	TSH	100 events	Thyroids
138 7000	Free T4	100 events	Thyroids
874 4468	Total T4	100 events	Thyroids
189 6836	CKMB Mass	100 events	Cardiology
145 3489	B12	100 events	Anemia
107 4053	Cortisol	100 events	Metabolics
680 0784	AFP	100 events	Oncology
680 0030	NTx	100 events	Skeletal
192 0115	CEA	100 events	Oncology
680 1319	Anti-HBs	100 events	Hepatitis
680 1322	HBsAg	100 events	Hepatitis
680 1325	Anti-HCV	100 events	Hepatitis
680 1425	Anti-HBc IgM	52 events	Hepatitis
680 1428	Anti-HBc Total	100 events	Hepatitis

CONSUMABLES (Immunochemistry) FOR COST-PER-TEST / CPRR (Program 1)
The following items/quantities are included in the charge/slide price

Description:	Catalog Number:	Unit Size:
Fixed Quantity Per Year/CPT Analyzer		
Calibrator Packs: *		
TSH	148 7289	4
FREE T4	172 8872	4
FREE T3	111 2820	4
TOTAL 3	161 4965	4
TOTAL 4	139 3396	4
T3 UPTAKE	120 9733	4
TOTAL B-HCG	194 8074	4
FSH	190 1263	4
LH	109 0133	4
PROLACTIN	111 3596	4
PROGESTERONE	825 4898	4
ESTRADIOL	131 8930	4
FERRITIN	128 6293	4
CK-MB MASS	128 6293	4
TROPONIN-I	161 9774	4
Myoglobin	680 1043	4
CEA	106 2306	4
CA-125	680 0034	4
TESTOSTERONE	130 6026	4
VITAMIN B12	154 0525	4
FOLATE	131 1075	4
CORTISOL	168 1543	4
NTx	680 0031	4
PSA	193 3027	4
AFP	680 0863	4
CA-15-3	680 0033	4
Anti HBs	680 1320	5
HbsAg	680 1323	5
Anti HCV	680 1326	5
Anti HBc Total	680 1429	4
Anti-HBc IgM	680 1426	4
Other Consumables:		
MAINTENANCE PACK	183 1312	6
METERING TEST PACK	110 9339	1
PERFORMANCE TEST PACK	183 8853	1
VAPOR ABSORPTION PACK	680 0100	6
AUTOMATED DIL A: DILUENT PACK	843 0373	2
HIGH SAMPLE DILUENT A	864 2712	2
AUTOMATED DIL B: DILUENT PACK	832 1200	2
HIGH SAMPLE DILUENT B	143 5866	2
B12/FOLATE DENATURING REAGENT	114 2561	1 Pack Per 200 Tests
RED CELL FOLATE REAGENT	110 7804	1 UNIT = 2 x 25 Tests = 50 Tests
HBsAg CONFIRMATORY KIT	680 1324	2
Annual Quantities Included Per Test Volume:		
UNIVERSAL WASH REAGENT	838 9793	1 Box Per 800 Tests
SIGNAL REAGENT PACK	107 2693	1 Box Per 400 Tests
VITROS VersaTip Disposable Tips	680 1715	1 Box Per 3000 Tests
Quality Control, Annual Quantities:		
FREE THYROID (TSH, FT3, FT4)	131 5654	24
TOTAL THYROID (TSH, TT4, TT3, T3U)	141 0646	24
REPRO ENDO (LH,FSH,Prol,Prog,HCG)	100 9406	24
MAS Cardio Control (Tn-I, MYO, CKMB)	680 1001	24
FERRITIN	680 0338	24
NTx BONE METABOLISM	680 0336	24

CORTISOL	142 0025	24
ANEMIA (Ferritin, B12, Folate)	161 9360	24
ONCOLOGY (PSA, CEA, AFP, CA 125, CA 15-3)	193 5543	24
TESTOSTERONE	680 0660	24
CKMB Mass Control	865 0939	24
Anti-HBs	680 1321	24
HBsAg	680 1390	24
Anti-HCV	680 1421	24
Anti-HBc Total	680 1430	24
Anti-HBc IgM	680 1427	24

* - Provided based on assay commitment. Calibrator and reagent lot numbers are linked, therefore, allocated quantities support quarterly shipments. Should more frequent shipments be desired, additional quantities may be purchased.

PRICING FOR ITEMS INCLUDED IN CPT / CPRR (Program 1) THAT MAY BE PURCHASED FOR ADDITIONAL QUANTITIES (CHEMISTRY)

Min / Multi.:	Catalog Number:	Description:	Government Price:
All VITROS Systems			
1 box	124 7873	Humidity Control Pack (2 sets)	$27.90
1 box	125 0232	Desiccant Packs (2 sets)	$27.90
1 box	145 1590	Disposable Fin Tips (1000/box)	$32.40
1 box	145 1392	Sample Cup Pierced Caps (1000/box)	$32.40
1 box	121 3115	Micro Sample Cup (4000/box)	$65.70
1 box	125 0273	Disposal Box Liners CM/Cup Array (100/box)	$32.40
1 box	188 2208	CAL KIT No. 1 (4 Cal Events)	$115.20
1 box	166 2659	CAL KIT No. 2 (4 Cal Events)	$97.20
1 box	129 0709	CAL KIT No. 3 (4 Cal Events)	$133.20
1 box	120 4668	CAL KIT No. 4 (4 Cal Events)	$115.20
1 box	114 9764	CAL KIT No. 5 (4 Cal Events)	$79.20
1 box	120 4247	CAL KIT No. 6 (4 Cal Events)	$79.20
1 box	132 0498	CAL KIT No. 7 (2 Cal Events)	$49.50
1 box	857 8163	CAL KIT No. 8 (2 Cal Events)	$29.70
1 box	856 8040	CAL KIT No. 9 (2 Cal Events)	$49.50
1 box	680 0189	CAL KIT No. 10 (2 Cal Events)	$39.60
1 box	111 0352	Urine Elec. DIL (6/box)	$22.50
1 box	855 9825	Specialty Diluent (6/box)	$15.30
1 box	806 7324	PERF VERIFIER Level I (12/box)	$37.50
1 box	823 1474	PERF VERIFIER Level II (12/box)	$37.50
1 box	846 6492	PERF VERIFIER Liq. Cont Level I (6/box)	$50.04
1 box	138 4007	PERF VERIFIER Liq. Cont Level II (6/box)	$50.04
1 box	896 2540	TDM Performance Verifier Level I (6/box)	$39.60
1 box	179 2357	TDM Performance Verifier Level II (6/box)	$39.60
1 box	818 2172	TDM Performance Verifier Level III (6/box)	$39.60
1 box	680 0190	UPRO Performance Verifier I (6/box)	$29.70
1 box	680 0191	UPRO Performance Verifier II (6/box)	$29.70
1 box	872 1508	Isoenzyme Verifier Level I (6/box)	$38.52
1 box	874 8220	Isoenzyme Verifier Level II (6/box)	$38.52
950/700/750/500/550 Systems			
1 box	844 7823	Disposable Sample Tips (PCS II) (550/750/950) (1000/box) *	$37.00
1 box	148 1779	Tip Disposal Box Liners (100/box)	$32.40
1 box	125 0315	Disposable Air Filters (6/box)	$37.80
700/750/500/550 VITROS Systems			
1 box	125 0299	PM Disposal Box Liners (100/box)	$32.40
1 box	814 4925	PM Disposal Box II Liners (100/box)	$34.40
1 box	131 6363	Elec. Ref. Fluid II (18/box)	$36.00
VITROS 250 System Only			
1 box	163 1779	Mixing Cup Array (48/box)	$22.50
1 box	133 1560	Air Filters (2/box)	$22.50
1 box	120 4791	Slide Disposal Box Liners (100/box)	$45.00
1 box	176 5304	250 Reference Fluid (30/box)	$135.00
VITROS 950 System Only			
1 box	112 2423	Slide Disposal Box Liner (100/box)	$35.10
1 box	805 7812	950/FS Reference Fluid (30/box)	$135.00
VITROS 950 / 250 Systems Only			
1 box	680 1715	VITROS VersaTip Disposable Tips (250/950) (1000/box) **	$37.00
1 box	132 0498	CAL KIT No. 7 (2 Cal Events)	$49.50
1 box	893 6049	CRP Performance Verifier Level I (6/box)	$29.70
1 box	859 7452	CRP Performance Verifier Level II (6/box)	$29.70
1 box	183 0033	Immuno-Wash Fluid (30/box)	$81.00
VITROS 5,1 FS and 5,1 FS R Systems Only			
1 box	805 7812	950/FS Reference Fluid (30/box)	$135.00
1 box	680 1892	FS Humidification Packs (6/box)	$120.00
1 box	680 1422	FS Cuvettes (6000/box)	$277.20

Min / Multi.:	Catalog Number:	Description:	Government Price:
1 box	680 1423	FS MicroTips (4096/box)	$145.20
1 Tray	811 1957	Universal Sample Tray	$115.50

* - Compatible with all VITROS 550 Analyzers, all VITROS 750 Analyzers, and VITROS 950 Analyzers with software prior to version 3.21.
** - Compatible with all VITROS 250 Analyzers, and VITROS 950 Analyzers with software version 3.21 or later.

PRICING FOR ITEMS INCLUDED IN CPT / CPRR (Program 1) CHARGE THAT MAY BE PURCHASED FOR ADDITIONAL QUANTITIES (Immunochemistry)

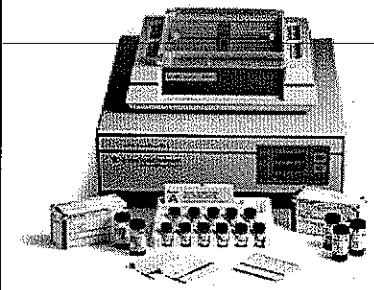
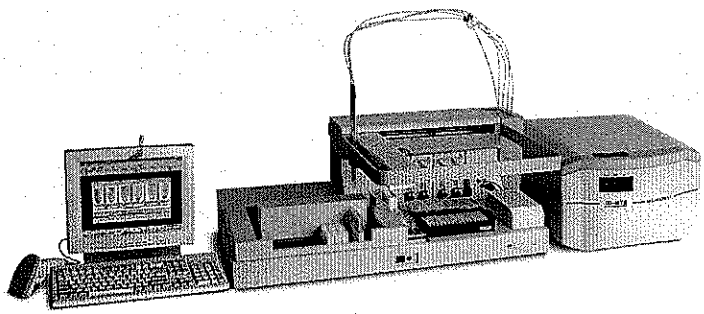
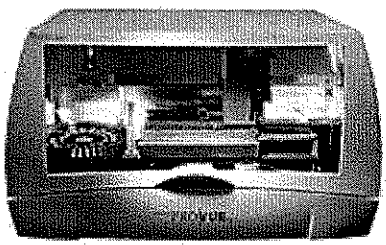
Min / Multi.:	Catalog No.:	Description:	Government Price:
1 box	116 3898	Reagent Probe	$90.00
1 box	121 3155	Micro Sample Cups (4000)	$65.70
1 box	145 1392	Sample Cup Pierced Caps (1000)	$32.40
1 box	109 3517	Micro Container Adapters	$50.00
1 box	811 1957	ECiQ Universal Sample Tray	$110.00
1 box	812 0362	ECiQ Waste Container Liner	$90.00
1 box	823 1722	ECiQ Reagent Storage Pack	$100.00
1 box	680 0083	ECiQ Dessicant Pack	$50.00
1 box	132 9135	ECiQ Liquid Waste Bottle/Cap	$100.00
1 box	131 5654	Free Thyroid (TSH,FT3,FT4) Control	$90.00
1 box	141 0646	Total Thyroid (TSH,TT4,TT3,T3U) Control	$90.00
1 box	100 9406	Repro Endo (E2,LH,FSH,Prol.Prog.HCG) Control	$90.00
1 box	680 1001	MAS Cardio Control (Tn-I, MYO, CKMB)	$300.00
1 box	865 0939	CKMB Control	$90.00
1 box	680 0336	NTx Bone Metabolism Control	$90.00
1 box	161 9360	Anemia Controls (Ferritin, B12, Folate)	$90.00
1 box	142 0025	Metabolism (Cortisol) Control	$90.00
1 box	680 0660	Testosterone Control	$90.00
1 box	193 5543	Oncology Control (PSA,CEA,AFP,CA125,CA15-3	$100.00
1 box	148 7289	TSH Calibrator Pack	$100.00
1 box	172 8872	FREE T4 Calibrator Pack	$100.00
1 box	111 2820	FREE T4 Calibrator Pack	$100.00
1 box	161 4965	TOTAL T3 Calibrator Pack	$100.00
1 box	139 3396	TOTAL T4 Calibrator Pack	$100.00
1 box	120 9733	T3 UPTAKE Calibrator Pack	$100.00
1 box	194 8074	TOTAL HCG Calibrator Pack	$100.00
1 box	190 1263	FSH Calibrator Pack	$100.00
1 box	109 0133	LH Calibrator Pack	$100.00
1 box	111 3596	PROLACTIN Calibrator Pack	$100.00
1 box	825 4898	Progesterone Calibrator Pack	$100.00
1 box	130 6025	Testosterone Calibrator Pack	$100.00
1 box	131 8930	Estradiol Calibrator Pack	$100.00
1 box	151 3266	Folate Calibrator Pack	$100.00
1 box	154 0525	B12 Calibrator Pack	$100.00
1 box	115 8864	Ferritin** Calibrator Pack	$100.00
1 box	128 6293	CK-MB Mass Calibrator Pack	$100.00
1 box	161 9774	Troponin Calibrator Pack	$100.00
1 box	168 1543	Cortisol Calibrator Pack	$100.00
1 box	680 0031	NTx Calibrator Pack	$100.00
1 box	193 3027	PSA Calibrator Pack	$100.00
1 box	680 0033	CA 15-3 Calibrator Pack	$100.00
1 box	680 0034	CA 125 Calibrator Pack	$100.00
1 box	106 2306	CEA Calibrator Pack	$100.00
1 box	680 0863	AFP Calibrator Pack	$100.00
1 box	183 1312	Maintenance Pack	$200.00
1 box	110 9339	Metering Test Pack	$150.00
1 box	183 8853	Performance Test Pack	$100.00
1 box	680 0100	Vapor Absorption Pack	$50.00
1 box	864 2712	High Sample Diluent A	$60.00
1 box	143 5866	High Sample Diluent B	$40.00
1 box	843 0373	Automated Dil A: Diluent Pack	$30.00
1 box	832 1200	Automated Dil B: Diluent Pack	$30.00
1 box	187 7158	System Cleaning Solution Pack	$50.00
1 box	680 0355	ECi Solid Waste Container	$30.00
1 box	680 1320	Anti-HBs Calibrator Pack	$100.00
1 box	680 1323	HBsAg Calibrator Pack	$100.00

1 box	680 1326	Anti-HCV Calibrator Pack	$100.00
1 box	680 1321	Anti-HBs Control	$100.00
1 box	680 1390	HBsAg Control	$100.00
1 box	680 1421	Anti-HCV Control	$100.00
1 box	680 1324	HBsAg Confirmatory Kit	$100.00
1 box	838 9793	Universal Wash Reagent	$60.00
1 box	107 2693	Signal Reagent Pack	$60.00
1 box	680 1715	VITROS VersaTip Disposable Tips	$37.00
1 box	680 1043	Myoglobin Calibrator Pack	$105.00
1 box	680 1429	Anti HBc Total Calbrator Pack	$105.00
1 box	680 1426	Anti-HBc IgM Calibrator Pack	$105.00
1 box	680 1430	Anti-HBc Total Control	$105.00
1 box	680 1427	Anti-HBc IgM Control	$105.00

ITEMS NOT INCLUDED IN CPT / CPRR (Program 1) CHARGE
(Chemistry)

Min / Multi.:	Catalog Number:	Description:	Government Price:
1 box	826 2487	Solution 7% BSA (12/Box)	$27.00
1 bottle	104 2523	Magnetic HDL Cholesterol Reagent (60ml)	$225.00
1 bottle	680 0909	Magnetic HDL Cholesterol Reagent (120ml)	$325.00
1 box	680 0910	Magnetic HDL Cholesterol Sample Tubes (1300/Bx)	$50.00
1 box	680 0911	Magnetic HDL Cholesterol Adapters (10/Bx)	$75.00
1 box	886 7541	TIBC Column (50)	$63.00
1 box	807 4452	Citric Acid Solution (6/Bx)	$18.00
1 box	821 7796	PCS 13x75 mm. Tube Adapters (10)	$14.10
1 box	829 5750	PCS 10.25 Tube Adapters (10)	$14.10
1 box	837 2690	PCS Cup Adapters (10)	$5.40
1 box	844 5629	PCS 75 mm. Short Tube Adapters (8)	$14.40
1 box	833 3130	PCS Micro-Tube Adapters (10)	$14.40
1 box	830 3364	PCS II 13 x 100 mm Adapters (10)	$14.40
1 set	806 2333	PCS II Sample Trays (4)	$92.70
1 set	145 1608	Sample Cup Tray (4)	$30.60
VITROS 250 Systems Only:			
1 tray	162 7436	Universal Sample Tray (4)	$144.00
1 box	115 8294	Height Adapter (8)	$21.60
1 box	141 2204	Sample Cup Adapter (4)	$72.00
1 box	133 8953	Micro Tube Adapter (1)	$22.50
1 box	156 1976	Tip Rack (4)	$10.80
1 box	140 3906	Diluent Tray (1)	$90.00
1 each	854 7176	Sample Tray Carrier	$45.00

Blood Bank Equipment Descriptions

Catalog Number:	Equipment:	Description:
 ID-MTS Workstation		
MT515060 MTS9680 MTS9650	MTS ID Centrifuge 24 Place MTS Incubator MTS ID Work Table	Semi-Automated Workstation Components
MTS9610 MTS9612 MTS9640 Or MTS710142	MTS Dispenser 0.5ml MTS Dispenser 1.0ml ID TipMaster Pipettor BIOHIT Electronic Pipettor	
 Tecan, Reader SA, Incubator II Combo		
MTS9950 MTS9945 MTS9682 MTS767750150	TECAN MEGAFlex ID Reader SA with Computer Incubator II Other Accessories Extra Reader SA Head	Automated Workstation Components
 Ortho ProVue Instrument		
MTS213784	Ortho ProVue Instrument	Fully Automated Instrument

ID-MTS Workstation for Blood Bank Testing

Blood Bank Cost Per Test (CPT) Pricing

Total Annual Committed Box Volume

Prices include IFF

	CPT Workstation:			CPT Workstation Incremental Add-On Charges:			
Boxes of Cards:	IGG	ABD reverse	ABD group	Incremental Workstation	Incremental Centrifuge	Incremental Incubator	Incremental Incubator II
Access Tier 1-100	$ 246.06	$ 195.62	$ 206.02	$ 39.52	$ 22.24	$ 9.01	$ 38.80
101-150	$ 210.26	$ 170.73	$ 181.12	$ 15.81	$ 8.90	$ 3.60	$ 15.52
151-175	$ 206.43	$ 166.90	$ 177.29	$ 12.16	$ 6.84	$ 2.77	$ 11.94
176-200	$ 204.73	$ 165.19	$ 175.59	$ 10.54	$ 5.93	$ 2.40	$ 10.35
201-225	$ 189.79	$ 159.89	$ 170.01	$ 9.30	$ 5.23	$ 2.12	$ 9.13
226-250	$ 188.76	$ 158.86	$ 168.99	$ 8.32	$ 4.68	$ 1.90	$ 8.17
251-275	$ 187.93	$ 158.03	$ 168.15	$ 7.53	$ 4.24	$ 1.72	$ 7.39
276-300	$ 187.24	$ 157.35	$ 167.47	$ 6.87	$ 3.87	$ 1.57	$ 6.75
301-325	$ 186.66	$ 156.77	$ 166.89	$ 6.32	$ 3.56	$ 1.44	$ 6.21
326-350	$ 186.17	$ 156.28	$ 166.40	$ 5.85	$ 3.30	$ 1.33	$ 5.75
351-375	$ 185.75	$ 155.85	$ 165.97	$ 5.45	$ 3.07	$ 1.24	$ 5.35
376-400	$ 185.38	$ 155.48	$ 165.60	$ 5.10	$ 2.87	$ 1.16	$ 5.01
401-425	$ 176.87	$ 155.16	$ 165.28	$ 4.79	$ 2.70	$ 1.09	$ 4.70
526-450	$ 176.58	$ 154.87	$ 164.99	$ 4.52	$ 2.54	$ 1.03	$ 4.43
451-475	$ 176.33	$ 154.61	$ 164.74	$ 4.27	$ 2.40	$ 0.97	$ 4.20
476-500	$ 176.10	$ 154.38	$ 164.51	$ 4.05	$ 2.28	$ 0.92	$ 3.98
501-525	$ 175.89	$ 142.17	$ 151.48	$ 3.86	$ 2.17	$ 0.88	$ 3.79
526-550	$ 175.70	$ 141.98	$ 151.29	$ 3.68	$ 2.07	$ 0.84	$ 3.61
551-575	$ 175.53	$ 141.81	$ 151.12	$ 3.51	$ 1.98	$ 0.80	$ 3.45
576-600	$ 175.37	$ 141.65	$ 150.96	$ 3.36	$ 1.89	$ 0.77	$ 3.30
601-650	$ 175.16	$ 141.44	$ 150.75	$ 3.16	$ 1.78	$ 0.72	$ 3.10
651-700	$ 174.92	$ 141.19	$ 150.50	$ 2.93	$ 1.65	$ 0.67	$ 2.87
701-750	$ 174.70	$ 140.98	$ 150.29	$ 2.73	$ 1.53	$ 0.62	$ 2.68
751-800	$ 174.52	$ 134.79	$ 143.69	$ 2.55	$ 1.43	$ 0.58	$ 2.50
801-850	$ 174.36	$ 134.63	$ 143.53	$ 2.39	$ 1.35	$ 0.55	$ 2.35
851-900	$ 174.21	$ 134.48	$ 143.39	$ 2.26	$ 1.27	$ 0.51	$ 2.22
901-950	$ 174.09	$ 134.35	$ 143.26	$ 2.14	$ 1.20	$ 0.49	$ 2.10
951-1,000	$ 173.97	$ 134.24	$ 143.14	$ 2.03	$ 1.14	$ 0.46	$ 1.99
1,001-1,250	$ 173.69	$ 133.96	$ 142.86	$ 1.76	$ 0.99	$ 0.40	$ 1.72
1,251-1,500	$ 173.35	$ 133.62	$ 142.52	$ 1.44	$ 0.81	$ 0.33	$ 1.41
1,501-1,750	$ 173.12	$ 133.39	$ 142.29	$ 1.22	$ 0.68	$ 0.28	$ 1.19
1,751-2,000	$ 172.95	$ 133.22	$ 142.12	$ 1.05	$ 0.59	$ 0.24	$ 1.03
2,001-2,250	$ 172.82	$ 133.09	$ 141.99	$ 0.93	$ 0.52	$ 0.21	$ 0.91
2-251-2,500	$ 172.72	$ 132.98	$ 141.89	$ 0.83	$ 0.47	$ 0.19	$ 0.82
2,501-2,750	$ 172.63	$ 132.90	$ 141.81	$ 0.75	$ 0.42	$ 0.17	$ 0.74
2,751-3,000	$ 172.56	$ 132.83	$ 141.74	$ 0.69	$ 0.39	$ 0.16	$ 0.67

Tecan, Reader SA, Incubator II Combo for Blood Bank Testing

Blood Bank Cost Per Test (CPT) Pricing

Total Annual Committed Box Volume

Prices include IFF

	CPT Tecan, Reader SA, Incubator II Combo:			CPT Workstation Incremental Add-On Charges:	
Boxes of Cards:	**IGG**	**ABD reverse**	**ABD group**	**Incremental Reader SA**	**Incremental Tecan, Reader SA, Incubator II Combo**
Access Tier 1-100	$ 601.43	$ 550.99	$ 561.38	$ 131.05	$ 645.50
101-150	$ 352.41	$ 312.87	$ 323.27	$ 52.42	$ 258.20
151-175	$ 315.77	$ 276.24	$ 286.63	$ 40.32	$ 198.62
176-200	$ 299.49	$ 259.96	$ 270.35	$ 34.95	$ 172.13
201-225	$ 273.40	$ 243.51	$ 253.63	$ 30.84	$ 151.88
226-250	$ 263.57	$ 233.68	$ 243.80	$ 27.59	$ 135.90
251-275	$ 255.61	$ 225.72	$ 235.84	$ 24.96	$ 122.95
276-300	$ 249.04	$ 219.15	$ 229.27	$ 22.79	$ 112.26
301-325	$ 243.52	$ 213.63	$ 223.75	$ 20.97	$ 103.28
326-350	$ 238.82	$ 208.92	$ 219.04	$ 19.42	$ 95.63
351-375	$ 234.76	$ 204.87	$ 214.99	$ 18.08	$ 89.03
376-400	$ 231.23	$ 201.34	$ 211.46	$ 16.91	$ 83.29
401-425	$ 219.95	$ 198.23	$ 208.35	$ 15.89	$ 78.24
526-450	$ 217.20	$ 195.48	$ 205.61	$ 14.98	$ 73.77
451-475	$ 214.75	$ 193.03	$ 203.15	$ 14.17	$ 69.78
476-500	$ 212.55	$ 190.83	$ 200.95	$ 13.44	$ 66.21
501-525	$ 210.56	$ 176.83	$ 186.15	$ 12.79	$ 62.98
526-550	$ 208.76	$ 175.03	$ 184.35	$ 12.19	$ 60.05
551-575	$ 207.12	$ 173.39	$ 182.71	$ 11.65	$ 57.38
576-600	$ 205.62	$ 171.89	$ 181.21	$ 11.15	$ 54.94
601-650	$ 203.59	$ 169.87	$ 179.18	$ 10.48	$ 51.64
651-700	$ 201.24	$ 167.51	$ 176.83	$ 9.71	$ 47.81
701-750	$ 199.21	$ 165.49	$ 174.80	$ 9.04	$ 44.52
751-800	$ 197.45	$ 157.71	$ 166.62	$ 8.45	$ 41.65
801-850	$ 195.89	$ 156.16	$ 165.07	$ 7.94	$ 39.12
851-900	$ 194.52	$ 154.79	$ 163.69	$ 7.49	$ 36.89
901-950	$ 193.29	$ 153.56	$ 162.47	$ 7.08	$ 34.89
951-1,000	$ 192.19	$ 152.46	$ 161.37	$ 6.72	$ 33.10
1,001-1,250	$ 189.48	$ 149.75	$ 158.65	$ 5.82	$ 28.69
1,251-1,500	$ 186.27	$ 146.54	$ 155.45	$ 4.77	$ 23.47
1,501-1,750	$ 184.05	$ 144.32	$ 153.23	$ 4.03	$ 19.86
1,751-2,000	$ 182.43	$ 142.69	$ 151.60	$ 3.49	$ 17.21
2,001-2,250	$ 181.18	$ 141.45	$ 150.35	$ 3.08	$ 15.19
2-251-2,500	$ 180.20	$ 140.47	$ 149.37	$ 2.76	$ 13.59
2,501-2,750	$ 179.40	$ 139.67	$ 148.57	$ 2.50	$ 12.30
2,751-3,000	$ 178.74	$ 139.01	$ 147.92	$ 2.28	$ 11.23

Ortho ProVue Instrument for Blood Bank Testing

Blood Bank Cost Per Test (CPT) Pricing

Total Annual Committed Box Volume

Prices include IFF

	CPT ProVue			CPT ProVue Incremental Add-On Charges					
Boxes of Cards:	**IGG**	**ABD reverse**	**ABD group**	**Incr. ProVue**	**Incr. Workstation**	**Incr. Reader SA**	**Incr. Incubator II**	**Incr. Centerfuge**	**Incr. Incubator**
Access Tier 1-100	$ 1,059.79	$ 1,012.38	$ 1,022.15	$ 826.19	$ 39.52	$ 131.05	$ 38.80	$ 22.24	$ 9.01
101-150	$ 539.30	$ 491.88	$ 501.65	$ 330.47	$ 15.81	$ 52.42	$ 15.52	$ 8.90	$ 3.60
151-175	$ 459.22	$ 411.80	$ 421.58	$ 254.21	$ 12.16	$ 40.32	$ 11.94	$ 6.84	$ 2.77
176-200	$ 423.63	$ 376.21	$ 385.99	$ 220.32	$ 10.54	$ 34.95	$ 10.35	$ 5.93	$ 2.40
201-225	$ 390.27	$ 344.38	$ 353.84	$ 194.40	$ 9.30	$ 30.84	$ 9.13	$ 5.23	$ 2.12
~~226-250~~	~~$ 368.79~~	~~$ 322.89~~	~~$ 332.35~~	~~$ 173.93~~	~~$ 8.32~~	~~$ 27.59~~	~~$ 8.17~~	~~$ 4.68~~	~~$ 1.90~~
251-275	$ 351.39	$ 305.50	$ 314.96	$ 157.37	$ 7.53	$ 24.96	$ 7.39	$ 4.24	$ 1.72
276-300	$ 337.02	$ 291.13	$ 300.59	$ 143.68	$ 6.87	$ 22.79	$ 6.75	$ 3.87	$ 1.57
301-325	$ 324.95	$ 279.06	$ 288.52	$ 132.19	$ 6.32	$ 20.97	$ 6.21	$ 3.56	$ 1.44
326-350	$ 314.67	$ 268.78	$ 278.24	$ 122.40	$ 5.85	$ 19.42	$ 5.75	$ 3.30	$ 1.33
351-375	$ 305.81	$ 259.91	$ 269.37	$ 113.96	$ 5.45	$ 18.08	$ 5.35	$ 3.07	$ 1.24
376-400	$ 298.09	$ 252.19	$ 261.65	$ 106.60	$ 5.10	$ 16.91	$ 5.01	$ 2.87	$ 1.16
401-425	$ 291.31	$ 245.41	$ 254.87	$ 100.14	$ 4.79	$ 15.89	$ 4.70	$ 2.70	$ 1.09
526-450	$ 285.30	$ 239.40	$ 248.86	$ 94.42	$ 4.52	$ 14.98	$ 4.43	$ 2.54	$ 1.03
451-475	$ 279.94	$ 234.04	$ 243.50	$ 89.32	$ 4.27	$ 14.17	$ 4.20	$ 2.40	$ 0.97
476-500	$ 275.13	$ 229.23	$ 238.69	$ 84.74	$ 4.05	$ 13.44	$ 3.98	$ 2.28	$ 0.92
501-525	$ 260.87	$ 221.25	$ 230.46	$ 80.60	$ 3.86	$ 12.79	$ 3.79	$ 2.17	$ 0.88
526-550	$ 256.93	$ 217.31	$ 226.52	$ 76.85	$ 3.68	$ 12.19	$ 3.61	$ 2.07	$ 0.84
551-575	$ 253.34	$ 213.73	$ 222.93	$ 73.44	$ 3.51	$ 11.65	$ 3.45	$ 1.98	$ 0.80
576-600	$ 250.06	$ 210.44	$ 219.65	$ 70.31	$ 3.36	$ 11.15	$ 3.30	$ 1.89	$ 0.77
601-650	$ 245.63	$ 206.02	$ 215.22	$ 66.09	$ 3.16	$ 10.48	$ 3.10	$ 1.78	$ 0.72
651-700	$ 240.49	$ 200.87	$ 210.08	$ 61.20	$ 2.93	$ 9.71	$ 2.87	$ 1.65	$ 0.67
701-750	$ 236.06	$ 196.44	$ 205.65	$ 56.98	$ 2.73	$ 9.04	$ 2.68	$ 1.53	$ 0.62
751-800	$ 232.20	$ 192.58	$ 201.79	$ 53.30	$ 2.55	$ 8.45	$ 2.50	$ 1.43	$ 0.58
801-850	$ 228.81	$ 189.19	$ 198.40	$ 50.07	$ 2.39	$ 7.94	$ 2.35	$ 1.35	$ 0.55
851-900	$ 225.80	$ 186.19	$ 195.40	$ 47.21	$ 2.26	$ 7.49	$ 2.22	$ 1.27	$ 0.51
901-950	$ 223.12	$ 183.51	$ 192.72	$ 44.66	$ 2.14	$ 7.08	$ 2.10	$ 1.20	$ 0.49
951-1,000	$ 220.72	$ 181.10	$ 190.31	$ 42.37	$ 2.03	$ 6.72	$ 1.99	$ 1.14	$ 0.46
1,001-1,250	$ 200.57	$ 162.86	$ 171.24	$ 36.72	$ 1.76	$ 5.82	$ 1.72	$ 0.99	$ 0.40
1,251-1,500	$ 193.56	$ 155.85	$ 164.23	$ 30.04	$ 1.44	$ 4.77	$ 1.41	$ 0.81	$ 0.33
1,501-1,750	$ 188.71	$ 151.00	$ 159.38	$ 25.42	$ 1.22	$ 4.03	$ 1.19	$ 0.68	$ 0.28
1,751-2,000	$ 185.15	$ 147.44	$ 155.82	$ 22.03	$ 1.05	$ 3.49	$ 1.03	$ 0.59	$ 0.24
2,001-2,250	$ 178.50	$ 141.96	$ 150.15	$ 19.44	$ 0.93	$ 3.08	$ 0.91	$ 0.52	$ 0.21
2-251-2,500	$ 176.35	$ 139.81	$ 148.00	$ 17.39	$ 0.83	$ 2.76	$ 0.82	$ 0.47	$ 0.19
2,501-2,750	$ 174.61	$ 138.07	$ 146.26	$ 15.74	$ 0.75	$ 2.50	$ 0.74	$ 0.42	$ 0.17
2,751-3,000	$ 173.17	$ 136.63	$ 144.82	$ 14.37	$ 0.69	$ 2.28	$ 0.67	$ 0.39	$ 0.16

Blood Bank Cards/Reagents

Description:	Catalog Number:	Unit Size:
MTS Anti IgG Card	MTS4024	48 Cards
A/B/D Monoclonal & Reverse Grouping Card	MTS 0515	48 Cards
A/B/D Monoclonal Grouping Card	MTS1115	48 Cards

Blood Bank Consumables

Consumables are not included in CPT calculated pricing

Prices include IFF

Description:	Catalog Number:	Unit Size:	Price:
Antiglobulin:			
MTS Anti IgG - C3d	MTS4014	12 Cards	$70.25
MTS Buffered Gel Card	MTS5014	48 Cards	$194.54
ABO Grouping Cards – Monoclonal:			
Anti A Monoclonal Card	MTS0014	48 Cards	$166.12
Anti B Monoclonal Card	MTS0015	48 Cards	$166.12
Anti A,B Monoclonal Card	MTS0016	48 Cards	$166.12
Anti D Monoclonal Card	MTS1221	48 Cards	$212.78
MTS Control Card	MTS1001	48 Cards	$166.12
Rh-hr Cards – Monoclonal:			
MTS Rh Phenotype Card	MTS0024	12 Cards	$83.37
Anti-C Card	MTS0210	12 Cards	$83.37
Anti- c Card	MTS0310	12 Cards	$83.37
Anti-E Card	MTS0212	12 Cards	$83.37
Anti e Card	MTS0312	12 Cards	$83.37
Reagent Red Cells (require standing order):			
Affirmagen	719210	2x10mL	$21.56
A_2 Cells	719310	1x10mL	$21.56
Pooled Screening Cells	719000	1x20mL	$53.90
Selectogen	719601	2x10 mL	$43.12
Surgiscreen	719100	3x10 mL	$53.90
Resolve Panel A	719510	11x3mL	$86.24
Resolve Panel B	719520	11x3mL	$107.80
Resolve Panel C	719410	22x3 mL	$242.56
0.8% Selectogen	719601	2x10 mL	$23.71
0.8% Surgiscreen	719101	3x10 mL	$33.42
0.8% Resolve Panel A	719501	11x3 mL	$134.76
0.8% Resolve Panel B	719521	11x3 mL	$188.66
0.8% Resolve Panel C	719410	22x3 mL	$270.88
0.8% Pooled Screening Cells	6902068	2x10 mL	$64.68
0.8% AFFIRMAGEN (A1 and B cells)	719201	2x10 mL	$30.85
0.8% AFFIRMAGEN 3 (a1, A2, B cells)	719211	3x10 mL	$49.26
Buffers:			
MTS Diluent 2	MTS9225	4x125mL	$125.44
MTS Diluent 2 Plus	MTS9325	4x125mL	$125.44
ProVue Round Bottle Diluent 2	MTS9230	5x100mL	$125.44
ProVue Round Bottle Diluent 2 Plus	MTS9330	5x100mL	$125.44
ProVue Solution A	213680	Package	$94.81
ProVue Solution B	213681	Package	$94.81
MTS ID Tips BULK	MTS9632	1,000 tips	$78.33
MTS ID Tips Racked	MTS9633	4x250 tips	$103.13
MTS DiaSeal	MTS9690	500/bag	$41.81

Blood Bank Service and Extended Warranty

Prices include IFF

Description:	Catalog Number:	Term/Quantity:	Price:
Ancillary Item:			
MTS Centrifuge Extended Warranty	02-00620	1 year	$578.81
MTS Incubator Extended Warranty	02-00610	1 year	$248.06
Pipettor Extended Warranty	02-00750	1 year	$165.38
ID Tipmaster Maintenance Kit	346-571000	1 unit	$46.31

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